## Consolidated Statement of Income

(Unaudited) (Canadian \$ in millions, except as noted)				ie ul	ree months				
	January 31, 2008	Octob	er 31, 2007		July 31, 2007		April 30, 2007		January 37 2007
Interest, Dividend and Fee Income									
Loans	\$ 2,984	\$2	,971	\$	2,935	\$	2,839	\$	2,812
Securities	948		910		786		731		726
Deposits with banks	315		387		291		230		220
	4,247	4	,268		4,012		3,800		3,758
Interest Expense Deposits	2,297	2	,328		1,968		1,833		1,776
Subordinated debt	49	L	51		46		40		43
Preferred shares and capital trust securities	23		24		24		26		25
Other liabilities	664		669		727		697		718
	3,033	3	,072		2,765		2,596		2,562
Net Interest Income	1,214	1	,196		1,247		1,204		1,196
Provision for credit losses (Note 2)	230		151		91		59		52
Net Interest Income After Provision for Credit Losses	984	1	,045		1,156		1,145		1,144
Non-Interest Revenue	774		745		200		202		77
Securities commissions and fees	271 182		265 183		299 180		303 182		278 183
Deposit and payment service charges Trading revenues (losses)	(301)		(165)		40		(10)		(352
Lending fees	(301) 92		105)		102		100		(552)
Card fees	67		(105)		79		70		63
Investment management and custodial fees	81	·	83		81		81		77
Mutual fund revenues	154		148		151		140		137
Securitization revenues	80		61		65		83		87
Underwriting and advisory fees	92		103		160		159		100
Securities gains (losses), other than trading	(2)		148		6		48		4
Foreign exchange, other than trading	29		48		30		33		21
Insurance income	62		52		55		77		46
Other	5		78		60		58		81
	812		,004		1,308		1,324		870
Net Interest Income and Non-Interest Revenue	1,796	2	,049		2,464		2,469		2,014
Non-Interest Expense Employee compensation (Note 8)	945		901		1,024		969		93
Premises and equipment	326		350		325		320		308
Amortization of intangible assets	10		11		11		13		1
Travel and business development	72		92		72		64		59
Communications	42		36		38		42		33
Business and capital taxes	12		6		-		17		24
Professional fees	79		108		62		67		64
Other	128		127		127		122		108
	1,614	1	,631		1,659		1,614		1,538
Restructuring Charge (Note 9)	-		24		-		-		135
Income Before Provision for (Recovery of) Income Taxes and Non-Controlling Interest in Subsidiaries	182		394		805		855		341
Income taxes	(91)		(77)		127		165		(26
	273		471		678		690		367
Non-controlling interest in subsidiaries	18		19		18		19		19
Net Income	\$ 255	\$	452	\$	660	\$	671	\$	348
Desformed share dividends	¢	ć	17	ċ	0	÷	47	ċ	
Preferred share dividends Net income available to common shareholders	\$15 \$240	\$ \$	12 440		9 651	\$ \$	13 658		339
				Ş		Ş		Ş	
Average common shares (in thousands) Average diluted common shares (in thousands)	499,067 505,572		,379 ,173		499,793 507,913		500,510 509,943		501,136 510,320
Earnings Per Share (Canadian \$)									
Basic	\$ 0.48	\$	0.89	\$	1.30	\$	1.31	\$	0.68
Diluted	0.47		0.87		1.28		1.29		0.67
Dividends Declared Per Common Share	0.70		0.70		0.68		0.68		0.6

The accompanying notes to consolidated financial statements are an integral part of these statements.

## Consolidated Balance Sheet

			As at		
	January 31, 2008	October 31, 2007	July 31, 2007	April 30, 2007	January 31 2007
Assets		ć 22.000	ć 25.044	ć 10.502	ć 22.072
Cash Resources	\$ 26,122	\$ 22,890	\$ 25,041	\$ 19,502	\$ 22,873
Securities	(2.277	70 772	(7 71(	(2 (00	F0 401
Trading Available-for-sale	63,377 24,341	70,773 26,010	67,716 17,046	63,600 17,529	58,401 18,235
Other	1,747	1,494	1,456	1,460	1,465
Loan substitutes	, -	-	, 11	11	11
	89,465	98,277	86,229	82,600	78,112
Loans					
Residential mortgages	53,224	52,429	62,297	62,908	63,109
Consumer instalment and other personal	34,517	33,189	33,009	31,913	31,474
Credit cards	4,685	4,493	4,347	3,899	3,764
Businesses and governments	66,205	62,650	63,795	60,956	58,108
Securities borrowed or purchased under resale agreements	42,937	37,093	34,216	35,063	41,843
Customore' liability under accentances	201,568	189,854	197,664	194,739	198,298
Customers' liability under acceptances Allowance for credit losses (Note 2)	11,590 (1,227)	12,389 (1,055)	8,993 (1,045)	9,530 (1,059)	8,252 (1,078
	211,931	201,188	205,612	203,210	205,472
Other Assets	211,751	201,100	203,012	203,210	205,172
Derivative instruments	36,857	32,585	30,030	38,711	37,361
Premises and equipment	1,977	1,980	2,015	2,047	2,057
Goodwill	1,189	1,140	1,232	1,252	1,306
Intangible assets	152	124	149	174	207
Other	9,132	8,340	8,846	9,031	8,103
	49,307	44,169	42,272	51,215	49,034
Total Assets	\$ 376,825	\$ 366,524	\$ 359,154	\$ 356,527	\$ 355,491
Linkiliting and Sharahaldary/ Soviety					
Liabilities and Shareholders' Equity Deposits					
Liabilities and Shareholders' Equity Deposits Banks	\$ 34,991	\$ 34,100	\$ 30,561	\$ 28,256	\$ 33,811
Deposits	\$ 34,991 125,312	\$ 34,100 121,748	\$ 30,561 120,757	\$ 28,256 114,504	\$ 33,811 104,994
Deposits Banks					
Deposits Banks Businesses and governments	125,312	121,748	120,757	114,504	104,994
Deposits Banks Businesses and governments	125,312 82,608	121,748 76,202	120,757 77,709	114,504 78,855	104,994 78,309
Deposits Banks Businesses and governments Individuals	125,312 82,608 242,911 32,776	121,748 76,202	120,757 77,709	114,504 78,855	104,994 78,309
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances	125,312 82,608 242,911 32,776 11,590	121,748 76,202 232,050 33,584 12,389	120,757 77,709 229,027 30,543 8,993	114,504 78,855 221,615 40,192 9,530	104,994 78,309 217,114 38,842 8,252
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased	125,312 82,608 242,911 32,776 11,590 28,393	121,748 76,202 232,050 33,584 12,389 25,039	120,757 77,709 229,027 30,543 8,993 28,551	114,504 78,855 221,615 40,192 9,530 24,692	104,994 78,309 217,114 38,842 8,252 19,472
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements	125,312 82,608 242,911 32,776 11,590 28,393 28,331	121,748 76,202 232,050 33,584 12,389 25,039 31,263	120,757 77,709 229,027 30,543 8,993 28,551 30,992	114,504 78,855 221,615 40,192 9,530 24,692 31,027	104,994 78,309 217,114 38,842 8,252 19,472 40,965
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10)	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446	111,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10)	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10) Preferred Share Liability (Note 11) Capital Trust Securities	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446	111,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10) Preferred Share Liability (Note 11) Capital Trust Securities Shareholders' Equity	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446 250 1,150	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446 250 1,150	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446 450 1,150	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395 450 1,150	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745 450 1,150
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10) Preferred Share Liability (Note 11) Capital Trust Securities Shareholders' Equity Share capital (Note 11)	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446 250 1,150 5,648	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446 250 1,150 5,607	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446 450 1,150 5,318	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395 450 1,150 5,272	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745 450 1,150 5,225
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10) Preferred Share Liability (Note 11) Capital Trust Securities Shareholders' Equity Share capital (Note 11) Contributed surplus	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446 250 1,150 5,648 65	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446 250 1,150 5,607 58	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446 450 1,150 5,318 56	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395 450 1,150 5,272 55	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745 450 1,150 5,225 55
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10) Preferred Share Liability (Note 11) Capital Trust Securities Shareholders' Equity Share capital (Note 11) Contributed surplus Retained earnings	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446 250 1,150 5,648 65 11,056	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446 250 1,150 5,607 58 11,166	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446 450 1,150 5,318 56 11,158	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395 450 1,150 5,272 55 11,017	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745 450 1,150 5,225 55 10,836
Deposits Banks Businesses and governments Individuals Other Liabilities Derivative instruments Acceptances Securities sold but not yet purchased Securities lent or sold under repurchase agreements Other Subordinated Debt (Note 10) Preferred Share Liability (Note 11) Capital Trust Securities Shareholders' Equity Share capital (Note 11) Contributed surplus	125,312 82,608 242,911 32,776 11,590 28,393 28,331 12,478 113,568 3,446 250 1,150 5,648 65	121,748 76,202 232,050 33,584 12,389 25,039 31,263 12,055 114,330 3,446 250 1,150 5,607 58	120,757 77,709 229,027 30,543 8,993 28,551 30,992 10,682 109,761 3,446 450 1,150 5,318 56	114,504 78,855 221,615 40,192 9,530 24,692 31,027 10,055 115,496 2,395 450 1,150 5,272 55	104,994 78,309 217,114 38,842 8,252 19,472 40,965 11,083 118,614 2,745 450 1,150 5,225 55

The accompanying notes to consolidated financial statements are an integral part of these statements.

Consolidated Financial Statements

## Consolidated Statement of Comprehensive Income

(Unaudited) (Canadian \$ in millions)	For the three mo	onths ended
	January 31, 2008	January 31, 2007
Net income		
Other Comprehensive Income	\$ 255	\$ 348
Net change in unrealized gains (losses) on available-for-sale securities	(2)	2
Net change in unrealized gains (losses) on cash flow hedges	64	(45)
Net gain on translation of net foreign operations	202	182
Total Comprehensive Income	\$ 519	\$ 487

# Consolidated Statement of Changes in Shareholders' Equity

	January 31,	January 3
	2008	200
Preferred Shares	<i>.</i>	ć FO
Balance at beginning of period ssued during the period (Note 11)	\$ 1,196	\$ 59 35
Balance at End of Period	1,196	94
common Shares	.,	
Balance at beginning of period	4,411	4,23
ssued under the Shareholder Dividend Reinvestment and Share Purchase Plan	28	.,
ssued under the Stock Option Plan	13	2
ssued on the exchange of shares of a subsidiary corporation	-	
epurchased for cancellation (Note 11)	•	(1
alance at End of Period	4,452	4,27
iontributed Surplus		
Balance at beginning of period	58	4
itock option expense	7	
Balance at End of Period	65	5
Retained Earnings		10.07
alance at beginning of period umulative impact of adopting new accounting requirements for financial instruments (net of income taxes of \$39)	11,166	10,91 (7
let income	255	34
Dividends - Preferred shares	(15)	
- Common shares	(350)	
Common shares repurchased for cancellation (Note 11)	-	(7
ihare issue expense	•	(
Balance at End of Period	11,056	10,83
Accumulated Other Comprehensive Income on Available-for-Sale Securities		
Balance at beginning of period moast of removing a publishing for cale conviting to market value on November 1, 2007 (not of income tayor of \$1)	35	
mpact of remeasuring available-for-sale securities to market value on November 1, 2006 (net of income taxes of \$1) Inrealized gains (losses) on available-for-sale securities arising during the period (net of income taxes of \$12 and \$4)	- (25)	
Reclassification to earnings of realized losses (gains) in the period (net of income taxes of \$10 and \$3)	23	(
Balance at End of Period	33	
Accumulated Other Comprehensive Loss on Cash Flow Hedges		
Balance at beginning of period	(166)	
mpact of adopting new cash flow hedge accounting rules on November 1, 2006 (net of income taxes of \$28)	-	(5
ains (losses) on cash flow hedges arising during the period (net of income taxes of \$15 and \$25)	27	(4
Reclassification to earnings of losses on cash flow hedges (net of income taxes of \$17 and \$2)	37	
Balance at End of Period	(102)	(9
ccumulated Other Comprehensive Loss on Translation of Net Foreign Operations		
Balance at beginning of period	(1,402)	(78
Jnrealized gain on translation of net foreign operations mpact of hedging unrealized gain on translation of net foreign operations (net of income taxes of \$185 and \$164)	592 (390)	49
		(31
Balance at End of Period	(1,200)	
Total Accumulated Other Comprehensive Loss	(1,269)	(69
Total Shareholders' Equity	\$ 15,500	\$ 15,41

**Consolidated Financial Statements** 

## Consolidated Statement of Cash Flows

	January 31, 2008	January 3 200
ash Flows from Operating Activities		
let income	\$ 255	\$ 348
djustments to determine net cash flows provided by (used in) operating activities		
Write-down of securities, other than trading	39	
Net gain on securities, other than trading	(37)	(44 (5 20)
Net (increase) decrease in trading securities Provision for credit losses	9,198 230	(5,29
Gain on sale of securitized loans (Note 3)	(59)	(6)
Change in derivative instruments – (Increase) in derivative asset	(3,442)	(5,87
- Increase (decrease) in derivative liability	(1,881)	6,17
Amortization of premises and equipment	96	9
Amortization of intangible assets	10	1
Net increase (decrease) in future income taxes	15	(6
Net decrease in current income taxes	(461)	(50
Change in accrued interest - Decrease in interest receivable	243	20
- Decrease in interest payable	(55)	(6
Changes in other items and accruals, net	(1,833)	2,06
let Cash Provided by (Used in) Operating Activities	2,318	(2,94
ash Flows from Financing Activities		
let increase in deposits	4,208	7,08
let increase in securities sold but not yet purchased	3,087	3,92
let increase (decrease) in securities lent or sold under repurchase agreements	(3,902)	8,13
let increase in liabilities of subsidiaries	1,665	
roceeds from issuance of preferred shares	-	35
roceeds from issuance of common shares	41	5
hare issue expense	-	(
ommon shares repurchased for cancellation (Note 11)	-	(8
ividends paid	(365)	(33
let Cash Provided by Financing Activities	4,734	19,12
ash Flows from Investing Activities Iet (increase) in interest bearing deposits with banks	(2,746)	(2,15
urchases of securities, other than trading	(7,094)	(11,46
laturities of securities, other than trading	5,466	7,28
roceeds from sales of securities, other than trading	3,972	1,09
let (increase) in loans, customers' liability under acceptances and loan substitute securities	(2,823)	(1,65
roceeds from securitization of loans (Note 3)	545	94
let (increase) in securities borrowed or purchased under resale agreements	(4,909)	(9,75
remises and equipment – net purchases	(60)	(2
cquisitions (Note 7)	(40)	(38
let Cash Used in Investing Activities	(7,689)	(16,10
ffect of Exchange Rate Changes on Cash and Cash Equivalents	84	ç
let Increase (Decrease) in Cash and Cash Equivalents	(553)	16
ash and Cash Equivalents at Beginning of Period	3,650	2,45
ash and Cash Equivalents at End of Period	\$ 3,097	\$ 2,62

The accompanying notes to consolidated financial statements are an integral part of these statements. Certain comparative figures have been reclassified to conform with the current period's presentation.

## Notes to Consolidated Financial Statements

For the three months ended January 31, 2008 (Unaudited)

## Note 1: Basis of Presentation

These consolidated financial statements should be read in conjunction with the notes to our consolidated financial statements for the year ended October 31, 2007 as set out on pages 96 to 137 of our 2007 Annual Report. These consolidated financial statements

## Note 2: Allowance for Credit Losses

The allowance for credit losses recorded in our Consolidated Balance Sheet is maintained at a level which we consider adequate to absorb credit-related losses on our loans, customers' liability under acceptances and other credit instruments. The portion related to other credit instruments is recorded in other liabilities in our have been prepared in accordance with Canadian generally accepted accounting principles ("GAAP") using the same accounting policies and methods of computation as were used for our consolidated financial statements for the year ended October 31, 2007.

Consolidated Balance Sheet. As at January 31, 2008 and January 31, 2007 there was no allowance for credit losses related to other credit instruments included in other liabilities.

A continuity of our allowance for credit losses is as follows:

(Canadian \$ in millions)									Fc	r the three	month	s ended								
	R	esidentia	mort			edit card, c ient and of loans	ther pe			Business governmer		i		ustomers' Inder acce		<i>'</i>		Tota	I	
	Janu	iary 31, 2008	Jar	nuary 31, 2007	Jan	uary 31, 2008	Janu	iary 31, 2007	Jan	uary 31, 2008	Jan	uary 31, 2007	Jan	uary 31, 2008	Janı	Jary 31, 2007	Jar	nuary 31, 2008	Janu	uary 31, 2007
Specific Allowance at beginning of																				
period	\$	14	\$	5	\$	1	\$	1	\$	142	\$	147	\$	-	\$	-	\$	157	\$	153
Provision for credit losses		1		-		68		49		101		3		-		-		170		52
Recoveries		-		-		19		18		3		4		-		-		22		22
Write-offs		-		(1)		(87)		(67)		(15)		(6)		-		-		(102)		(74)
Foreign exchange and other		-		-		-		-		3		3		-		-		3		3
Specific Allowance at end of period		15		4		1		1		234		151		-		-		250		156
General Allowance at beginning of																				
period		11		23		327		340		517		506		43		36		898		905
Provision for credit losses		(3)		(4)		30		15		36		(14)		(3)		3		60		-
Foreign exchange and other		-		-		-		-		19		17		-		-		19		17
General Allowance at end of period		8		19		357		355		572		509		40		39		977		922
Total Allowance	\$	23	\$	23	\$	358	\$	356	\$	806	\$	660	\$	40	\$	39	\$	1,227	\$	1,078

## Note 3: Securitization

During the quarter ended January 31, 2008, we securitized residential mortgages totalling \$563 million for total cash proceeds of \$545 million. There are no expected credit losses as the mortgages are guaranteed by third parties. We retained responsibility for servicing these mortgages. We recorded a gain of \$5 million in non-interest revenue, securitization revenues, \$24 million of deferred purchase price in available-for-sale securities and \$4 million of servicing liability in other liabilities related to the securitization of those loans.

The key weighted-average assumptions used to value the deferred purchase price for these securitizations were an average term of 4.4 years, a prepayment rate of 10.0%, an interest rate of 5.21% and a discount rate of 4.77%.

In addition, gains on sales of loans sold to all revolving securitization vehicles were \$54 million for the quarter ended January 31, 2008.

## Note 4: Financial Instruments

#### **Fair Value Option**

Management can elect to account for any financial instruments that would not otherwise be accounted for at fair value as trading instruments with changes in fair value recorded in income provided they meet certain criteria.

The Bank has designated bonds purchased to support our Municipal Tender Option Bond Program as trading under the fair value option. These bonds would otherwise be accounted for as available-for-sale securities with unrealized gains and losses recorded in Other Comprehensive Income. In managing this program, we enter into derivatives to hedge against changes in the fair value of those bonds that arise due to changes in interest rates. Electing the fair value option for the bonds better aligns the accounting result with how the portfolio is managed. The fair value of the bonds as at January 31, 2008 was \$29 million. The impact of recording the bonds as trading was a decrease in non-interest revenue, trading losses of less than \$1 million for the quarter ended January 31, 2008. The decrease was offset by a loss on the derivatives.

#### **Fair Value Measurement**

We use a fair value hierarchy to categorize the inputs we use in valuation techniques to measure fair value. The extent of our use of quoted market prices (Level 1), internal models using observable market information as inputs (Level 2) and internal models without observable market information (Level 3) in the valuation of securities, derivative assets and derivative liabilities as at January 31, 2008 were as follows:

			Derivative Instru	ments
	Available-for- sale securities	Trading securities	Asset	Liability
Valued using quoted market				
prices	56%	98%	5%	6%
Valued using internal models				
(with observable inputs)	43	-	93	93
Valued using internal models				
(without observable inputs)	1	2	2	1
Total	100%	100%	100%	100%

Sensitivity analysis for the most significant items valued using internal models without observable inputs was as follows:

## Trading securities

Within trading securities as at January 31, 2008 was \$302 million of third party Asset Backed Commercial Paper ("ABCP") with a face value of \$362 million. This ABCP is considered Level 3 as its value has been determined by management based on expected discounted cash flows and expectations of the probability of restructuring the vehicles in accordance with the Montreal Accord versus the liquidation value. The assessment of probability has the most significant impact on the valuation of the ABCP. We assumed an 85% probability of the underlying vehicle being restructured and a 15% probability of it being liquidated to determine the value as at January 31, 2008. The impact of assuming the probability of liquidation increased or decreased by 5% would result in a change in fair value of \$6 million and \$(7) million, respectively. The impact on net income for the quarter ended January 31, 2008 related to changes in fair value of this investment was a charge of \$6 million before tax.

Our remaining exposure to Apex/Sitka totals \$495 million as at January 31, 2008, of which \$302 million is ABCP (with a face value of \$430 million) included in trading securities, and \$193 million is guarantees. These amounts are considered Level 3 as their value has been determined by management based on expected discounted cash flows and expectations of the probability of restructuring the vehicles versus the liquidation value. The assessment of probability has the most significant impact on the valuation. We assumed a 70% probability of it being liquidated. The impact on our remaining exposure of assuming the probability of liquidation increased or decreased by 5% would result in a change in fair value totalling \$37 million and \$(36) million, respectively. The impact on net income for the quarter ended January 31, 2008 related to changes in fair value of our exposure to Apex/Sitka was a charge of \$130 million before tax.

## Note 5: Variable Interest Entities

## **Customer Securitization Vehicles**

Customer securitization vehicles assist our customers with the securitization of their assets to provide them with alternative sources of funding. Total assets in unconsolidated customer securitization vehicles amounted to \$23,629 million as at January 31, 2008 (\$25,465 million as at October 31, 2007) of which \$15,705 million relates to Canadian assets (\$17,536 million as at October 31, 2007), and the balance are U.S assets. Our exposure to losses relates to our investment in commercial paper issued by the vehicles, derivative contracts we have entered into with the vehicles and the liquidity support we provide through standby letters of credit and commitments to extend credit. As at January 31, 2008, we have a net exposure of \$1,730 million from commercial paper held (\$5,564 million as at October 31, 2007) classified as trading securities, and backstop liquidity facilities of \$28,148 million (\$31,475 million as at October 31, 2007), of which \$17,882 million (\$20,756 million as at October 31, 2007) relates to Canadian facilities and the balance are U.S. facilities. As at January 31, 2008, \$624 million had been drawn against these facilities (\$nil as at October 31, 2007). The fair value of derivatives outstanding with these Variable Interest Entities ("VIEs") and recorded in our Consolidated Balance Sheet was a derivative asset of \$29 million as at January 31, 2008 (derivative liability of \$20 million as at October 31, 2007).

Included in our Consolidated Balance Sheet as at January 31, 2008 were other assets totalling \$292 million and \$15 million as a deposit liability (\$311 million and \$65 million, respectively, as at October 31, 2007) as a result of consolidating two VIEs.

## **Bank Securitization Vehicles**

We use bank securitization vehicles to securitize our Canadian mortgage loans and Canadian credit card loans either for capital management purposes or to obtain alternate sources of funding. Total assets held by these vehicles amounted to \$6,526 million as at January 31, 2008 (\$6,552 million as at October 31, 2007). We are not required to consolidate our bank securitization vehicles. We held \$67 million of the commercial paper issued by these vehicles as at January 31, 2008 (\$367 million as at October 31, 2007). We also provide liquidity support to certain of our bank securitization vehicles for the face value of the commercial paper outstanding. The total contract amount of the liquidity support was \$5,100 million as at January 31, 2008 and October 31, 2007. No amounts were drawn as at January 31, 2008 and October 31, 2007. The fair value of derivatives outstanding with these vehicles and recorded in our Consolidated Balance Sheet was a derivative asset of \$33 million as at January 31, 2008 (derivative liability of \$52 million as at October 31, 2007).

## **Credit Investment Management Vehicles**

Credit investment management vehicles provide investment opportunities in customized, diversified debt portfolios in a variety of asset and rating classes. We hold an interest in high grade Structured Investment Vehicles ("SIVs") and act as asset manager. Total assets in these vehicles amounted to \$18,228 million, including cash of \$2,766 million, as at January 31, 2008 (total assets of \$22,754 million as at October 31, 2007). Our exposure to loss relates to our investments in these vehicles, derivative contracts we have entered into with the vehicles and the liquidity support we provide through standby letters of credit and commitments to extend credit or purchase senior debt issued by the SIVs. Our investment in the capital notes of the SIVs is recorded in available-for-sale securities in our Consolidated Balance Sheet and was \$33 million as at January 31, 2008 (\$53 million as at October 31, 2007), net of write-downs of \$23 million for the quarter ended January 31, 2008 (\$13 million for the quarter ended October 31, 2007). We have provided funding commitments equivalent to \$1.4 billion (\$1.3 billion as at October 31, 2007) to purchase senior notes issued by the SIVs which have been fully drawn at January 31, 2008. The total contract amount of letters of credit for backstop liquidity facilities was \$237 million as at January 31, 2008 (\$221 million as at October 31, 2007); no amounts were drawn as at January 31, 2008 and October 31, 2007. The fair value of our derivative contracts outstanding with these SIVs and recorded in our Consolidated Balance Sheet was a derivative asset of \$8 million as at January 31, 2008 (derivative liability of \$11 million as at October 31, 2007). We are not required to consolidate these VIEs. Subsequent to January 31, 2008, we announced a proposal to provide senior funding of a maximum of \$13 billion through a liquidity facility in order to backstop the repayment of senior notes. The senior notes of \$1.4 billion held at January 31, 2008 will be repaid through this new facility.

### **Structured Finance Vehicles**

We facilitate development of investment products by third parties including mutual funds, unit investment trusts and other investment funds that are sold to retail investors. We enter into derivatives with these funds to provide the investors their desired exposure and hedge our exposure from these derivatives by investing in other funds. We consolidate those VIEs where our interests expose us to a majority of the expected losses or residual returns, or both. Total assets and our exposure to losses in these consolidated VIEs were \$409 million as at January 31, 2008 (\$440 million as at October 31, 2007). Assets held by these VIEs in which we have a significant variable interest but we do not consolidate totalled \$333 million as at January 31, 2008 (\$353 million as at October 31, 2007). Our exposure to loss from VIEs related to this activity is limited to the amount of our investment, which totalled \$90 million as at January 31, 2008 (\$99 million as at October 31, 2007).

We also sponsor Apex/Sitka, a VIE that provides investors credit protection on investments in debt portfolios through the issuance of commercial paper. We are not required to consolidate this VIE. Assets held by Apex/Sitka were \$2,012 million as at January 31, 2008 and October 31, 2007. Our exposure to loss is limited to the amount of our investment of \$302 million as at January 31, 2008 (\$454 million as at October 31, 2007) and guarantees we provided to third parties related to collateral calls and outstanding ABCP totalling \$193 million as at January 31, 2008 (\$nil as at October 31, 2007).

## **Capital Trusts**

BMO Covered Bond Trust (the "CB Trust") was created in 2007 to guarantee payments due to the bondholders in respect of €1 billion BMO Covered Bonds issued by the Bank in the first quarter of 2008. The guarantee is secured by the assets of the CB Trust. The CB Trust is a variable interest entity which we are required to consolidate as we are exposed to the majority of the expected losses and residual returns. Total assets in the vehicle as at January 31, 2008 were \$3.5 billion of residential mortgages.

## Note 6: Guarantees

In the normal course of business, we enter into a variety of guarantees, the most significant of which are as follows:

### **Standby Letters of Credit and Guarantees**

Standby letters of credit and guarantees represent our obligation to make payments to third parties on behalf of another party if they are unable to make the required payments or meet other contractual requirements.

The maximum amount payable under standby letters of credit and guarantees was \$14,269 million as at January 31, 2008 (\$12,395 million as at October 31, 2007). Collateral requirements for standby letters of credit and guarantees are consistent with our collateral requirements for loans.

No amount was included in our Consolidated Balance Sheet as at January 31, 2008 and October 31, 2007 related to these standby letters of credit and guarantees.

## **Backstop Liquidity Facilities**

Backstop liquidity facilities are provided to asset-backed commercial paper programs administered by either us or third parties as an alternative source of financing in the event that such programs are unable to access asset-backed commercial paper markets or, in limited circumstances, when predetermined performance measures

## Note 7: Acquisitions

#### **Pyrford International plc**

On December 14, 2007, we completed the acquisition of Pyrford International plc ("Pyrford"), a London, U.K.-based asset manager, for total cash consideration of \$40 million, plus contingent consideration up to \$10 million based on our retention of the assets under management one year from the closing date. The results of Pyrford's operations have been included in our consolidated financial statements since that date. The acquisition of Pyrford will provide us with the opportunity to expand our investment management capabilities outside of North America. As part of this acquisition, we acquired a customer relationship intangible asset, which will be amortized on a straight line basis over a period not to exceed 15 years. Goodwill related to this acquisition is not deductible for tax purposes. Pyrford is part of our Private Client Group reporting segment.

#### First National Bank & Trust

On January 4, 2007, we completed the acquisition of First National Bank & Trust ("First National") for total cash consideration of \$345 million. The results of First National's operations have been included in our consolidated financial statements since that date. The acquisition of First National provides us with the opportunity to expand our banking services in the Indianapolis, Indiana market. As part of this acquisition, we acquired a core deposit intangible asset, which will be amortized on an accelerated basis over a period not to exceed 10 years. Goodwill related to this acquisition is deductible for tax purposes. First National is part of our Personal and Commercial Banking U.S. reporting segment.

#### bcpbank Canada

On December 4, 2006, we completed the acquisition of bcpbank Canada, a full-service chartered bank, for total cash consideration of \$41 million. The results of bcpbank Canada's operations have been included in our consolidated financial statements since that date. of the financial assets owned by these programs are not met. The terms of the backstop liquidity facilities do not require us to advance money to these programs in the event of bankruptcy of the borrower. The facilities' terms are generally no longer than one year, but can be several years. The maximum amount payable under these backstop liquidity facilities totalled \$35,083 million as at January 31, 2008 (\$38,466 million as at October 31, 2007). The amount drawn on the backstop liquidity facilities was \$625 million as at January 31, 2008 (\$16 million as at October 31, 2007).

#### **Credit Enhancement Facilities**

Where warranted, we provide partial credit enhancement facilities to transactions within asset-backed commercial paper programs administered by either us or third parties. Credit enhancement facilities were included in \$5,124 million of backstop liquidity facilities as at January 31, 2008 (\$5,449 million as at October 31, 2007). Credit enhancement was also provided in the form of program letters of credit; \$nil was included in standby letters of credit and guarantees as at January 31, 2008 and October 31, 2007. The facilities' terms are generally no longer than one year, but can be several years. Of the \$625 million of backstop liquidity facilities drawn as at January 31, 2008, \$66 million relates to credit enhancement.

The acquisition of bcpbank Canada expands our branch network and provides our customers with greater access to banking services across the greater Toronto area. As part of this acquisition, we acquired a core deposit intangible asset, which will be amortized on an accelerated basis over 10 years. Goodwill related to this acquisition is not deductible for tax purposes. bcpbank Canada is part of our Personal and Commercial Banking Canada reporting segment.

### Future Acquisitions

On July 10, 2007, we announced that we had reached definitive agreements to purchase Ozaukee Bank and Merchants and Manufacturers Bancorporation, Inc. These acquisitions are expected to close during the quarter ended April 30, 2008.

The estimated fair values of the assets acquired and the liabilities assumed at the date of acquisition are as follows:

(Canadian \$ in millions)	Janı	Jary 31, 2008		October 31, 2007
		Pyrford	First National	
Cash resources	\$	1	\$ 110	\$ 47
Securities		-	317	23
Loans		-	1,009	293
Premises and equipment		1	30	9
Goodwill		6	175	13
Core deposit/Customer relationship intangible				
asset		30	37	5
Other assets		4	52	2
Total assets		42	1,730	392
Deposits		-	1,375	339
Other liabilities		2	10	12
Total liabilities		2	1,385	351
Purchase price	\$	40	\$ 345	\$ 41

The allocation of the purchase price for Pyrford is subject to refinement as we complete the valuation of the assets acquired and liabilities assumed.

## Note 8: Employee Compensation

#### **Stock Options**

During the quarter ended January 31, 2008, we granted a total of 1,337,228 stock options. The weighted-average fair value of these

options was \$8.32 per option and was determined using a trinomial option pricing model, based on the following weighted-average assumptions:

For stock options granted during the three months ended January 31, 2008

Expected dividend yield	4.0%
Expected share price volatility	19.4%
Risk-free rate of return	4.1%
Expected period until exercise	7.4 years

## Pension and Other Employee Future Benefit Expenses

We recorded pension and other employee future benefit expenses in our Consolidated Statement of Income as follows:

anadian \$ in millions)		ension be	nefit plar	ns	Other employee future benefit plans				
	For th	he three r	nonths e	nded	For t	onths ended			
	January 2	/ 31, 2008	Jan	uary 31, 2007	Janu	ary 31, 2008	Janu	iary 31, 2007	
Benefits earned by employees	\$	34	\$	40	\$	5	\$	5	
Interest cost on accrued benefit liability		58		55		13		12	
Actuarial loss recognized in expense		4		16		3		4	
Amortization of plan amendment costs		2		2		(1)		(1)	
Expected return on plan assets	(	(72)		(69)		(1)		(1)	
Benefits expense		26		44		19		19	
Canada and Quebec pension plan expense		14		13		-		-	
Defined contribution expense		3		4		-		-	
Total pension and other employee future benefit expenses	\$	43	\$	61	\$	19	\$	19	

## Note 9: Restructuring Charge

## The continuity of our restructuring charge is as follows:

(Canadian \$ in millions)	 erance- related charges	Р	remises- related charges	Other	Total
Year Ended October 31, 2007					
Opening balance	\$ 117	\$	11	\$ 7	\$ 135
Paid in the year	(46)		(10)	(7)	(63)
Reversal in the year	(15)		(1)	-	(16)
Additional charge in the year	40		-	-	40
Balance as at October 31, 2007	96		-	-	96
Paid in the quarter	(12)		-	-	(12)
Balance as at January 31, 2008	\$ 84	\$	-	\$ -	\$ 84

## Note 10: Subordinated Debt

On February 4, 2008, we redeemed all of our 5.75% Series A Medium-Term Notes, Second Tranche, due 2013, totalling \$150 million. The notes were redeemed at a redemption price of 100 per cent of the principal amount plus unpaid accrued interest to the redemption date.

## Note 11: Share Capital

During the quarter ended January 31, 2008, we did not repurchase any common shares. During the quarter ended January 31, 2007, we repurchased 1,194,900 common shares at an average cost of \$69.08 per share, totalling \$82 million.

There have been 27,800 common shares repurchased under the existing normal course issuer bid that expires on September 5, 2008

### Share Capital Outstanding (a)

and pursuant to which we are permitted to purchase up to 25,000,000 common shares.

During the quarter ended January 31, 2007, we issued 14,000,000 4.5% Non-Cumulative Perpetual Class B Preferred Shares, Series 13, at a price of \$25.00 per share, representing an aggregate issue price of \$350 million.

(Canadian \$ in millions, except as noted)			January 31,	2008
	Number of shares	Amount		Convertible into
Preferred Shares – Classified as Liabilities				
Class B – Series 6	10,000,000	\$	250	common shares (b)
			250	
Preferred Shares – Classified as Equity				
Class B – Series 5	8,000,000		200	-
Class B – Series 10 (c)	12,000,000		396	common shares (b)
Class B – Series 13	14,000,000		350	-
Class B – Series 14	10,000,000		250	-
			1,196	
Common Shares	499,406,700		4,452	-
Share Capital		\$	5,648	
Stock options issued under stock option plan			n/a	21,617,502 common shares

(a) For additional information refer to Notes 21 and 22 to our consolidated financial statements for the year ended October 31, 2007 on pages 121 to 124 of our 2007 Annual Report.

(b) The number of shares issuable on conversion is not determinable until the date of conversion.

(c) Face value is US\$300 million. n/a – not applicable

## Note 12: Contingent Liabilities

Following our disclosures of mark-to-market losses in our commodities trading businesses on April 27, 2007 and May 17, 2007 aggregating \$680 million (pre-tax) as of April 30, 2007, the Bank has received inquiries, requests for documents and subpoenas pertaining

## Note 13: Capital Management

Our capital management framework is designed to maintain the level of capital that: meets target ratios as set out by our regulator, the Superintendent of Financial Institutions Canada; supports our internal assessment of required capital; results in targeted credit ratings; funds our operating groups' business strategies; and builds long-term shareholder value.

Our policies and processes for managing capital as well as the nature of our capital are outlined in the Enterprise-Wide Capital Management section of Management's Discussion and Analysis on page 57 of our 2007 Annual Report.

#### Note 14: Risk Management

We have an enterprise-wide approach to the identification, measurement, monitoring and management of risks faced across the organization. The key financial instrument risks are classified as credit and counterparty, market and liquidity and funding risk.

## **Credit and Counterparty Risk**

We are exposed to credit risk from the possibility that counterparties may default on their financial obligations to us. This is the most significant measurable risk that we face. Our risk management practices are disclosed in Management's Discussion and Analysis on pages 67 to 68 of our 2007 Annual Report. Key measures as at January 31, 2008 are outlined in the Risk Management section on pages 14 to 15 of Management's Discussion and Analysis of this First Quarter Report to Shareholders. to those trading losses from securities, commodities, banking and law enforcement authorities. The Bank is cooperating with all of these authorities.

Effective November 1, 2007, a new regulatory capital management framework was implemented in Canada. The new framework, Basel II, replaced Basel I, the framework utilized for the past 20 years. It establishes regulatory capital requirements that are more sensitive to a bank's risk profile.

We have met our capital targets as at January 31, 2008. Our capital position as at January 31, 2008 is detailed in the Capital Management section on page 18 of Management's Discussion and Analysis of this First Quarter Report to Shareholders.

#### Market, Liquidity and Funding Risk

Market risk is the potential for a negative impact on the balance sheet and/or income statement resulting from adverse changes in the value of financial instruments as a result of changes in certain market variables. These variables include interest rates, foreign exchange rates, equity or commodity prices and their implied volatilities, as well as credit spreads, credit migration and default. We incur market risk in our trading and underwriting activities and structural banking activities.

Liquidity and funding risk is the potential for loss if we are unable to meet financial commitments in a timely manner at reasonable prices as they fall due. It is our policy to ensure that sufficient liquid assets and funding capacity are available to meet financial commitments, including liabilities to depositors and suppliers, and lending, investment and pledging commitments, even in times of stress. Managing liquidity and funding risk is essential to maintaining both depositor confidence and stability in earnings.

Our market risk and liquidity funding management practices and key measures are outlined on pages 68 to 71 of our 2007 Annual Report. Key measures as at January 31, 2008 are outlined in the Risk Management section on pages 14 to 15 of Management's Discussion and Analysis of this First Quarter Report to Shareholders.

Financial liabilities are comprised of trading and non-trading liabilities. As liabilities in trading portfolios are typically held for short periods of time, they are not included in the table below. Contractual maturities of non-trading financial liabilities as at January 31, 2008 were as follows:

		Less than 1 year	1	to 3 years	4	to 5 years	0\	ver 5 years		No fixed maturity		Tota
Deposits	\$	122,966	\$	23,688	\$	9,146	\$	3,377	\$	83,734	\$	242,91
Subordinated debt (1)		366		632		422		5,217		-		6,63
Capital trust securities		-		750		400		1,050		-		2,200
Preferred share liability		250		-		-		-		-		250
Other financial liabilities (1)		36,270		226		203		2,465		42		39,206
Total	\$	159,852	\$	25,296	\$	10,171	\$	12,109	\$	83,776	\$	291,204
(1) Includes interest payments.												
(Canadian \$ in millions)												
								Less than	G	reater than		
								1 year		1 year		Tota
Commitments to extend credit							\$	47,326	\$	29,828	\$	77,154
Note 15: United States Generally Accepted Accounting Principles												
Reporting under United States GAAP would have resulted in the following:												
(Canadian \$ in millions, except earnings per share figures)									For t	he three mo	onths	ended
								Ja	nuar	ry 31,		January 31

	2008	Jun	2007
Net Income – Canadian GAAP United States GAAP adjustments	\$ 255 5	\$	348 (12)
Net Income – United States GAAP	\$ 260	\$	336
Earnings Per Share			
Basic – Canadian GAAP	\$ 0.48	\$	0.68
Basic – United States GAAP	0.49		0.65
Diluted – Canadian GAAP	0.47		0.67
Diluted – United States GAAP	0.48		0.64

#### **Fair Value Option**

(Canadian \$ in millions)

During the quarter ended January 31, 2008, we adopted the new United States accounting standard which allows the option to report selected financial assets and liabilities at fair value and establishes

## Note 16: Subsequent Event

Since the quarter end we have been in active negotiations to restructure our Apex/Sitka trust referred to in Note 5. On February 27, 2008, Apex/Sitka was unable to roll its notes and, as a result, did not meet its payment obligations. In addition, Apex/Sitka failed to satisfy collateral calls. If no restructuring agreement is reached, we expect to record a charge of approximately \$500 million related to our remaining Apex/Sitka exposure in the quarter ending April 30, 2008. There is also additional risk should Apex/Sitka not be restructured. One noteholder of Apex/Sitka is disputing our demand for the return of a \$400 million funds transfer payment. A swap

new disclosure requirements for assets and liabilities to which the fair value option is applied. The new standard eliminated a difference between Canadian and United States GAAP.

counterparty is disputing its obligations of up to \$600 million to us under an agreement and with respect to a total return swap transaction that the counterparty had previously confirmed. While we are confident in our position and we will vigorously pursue our rights in these matters, it is not possible to determine the amount or probability of losses, if any, or whether any potential charges will be taken in the quarter ending April 30, 2008. It is anticipated that if a restructuring is successful, these matters would be dealt with as part of the restructuring. In order to support a successful restructuring of Apex/Sitka, we may provide additional support.

## Note 17: Operating and Geographic Segmentation

#### **Operating Groups**

We conduct our business through operating groups, each of which has a distinct mandate. We determine operating groups based on our management structure and therefore our groups, and results attributed to them, may not be comparable with those of other financial services companies. We evaluate the performance of our groups using measures such as net income, revenue growth, return on equity, net economic profit and non-interest expense-to-revenue (productivity) ratio.

## Personal and Commercial Banking

Personal and Commercial Banking ("P&C") is comprised of two operating segments: Personal and Commercial Banking Canada and Personal and Commercial Banking U.S.

## Personal and Commercial Banking Canada

Personal and Commercial Banking Canada ("P&C Canada") offers a full range of consumer and business loan and deposit products, including deposit and management services, mortgages, consumer credit, business lending, cash management and other banking services.

## Personal and Commercial Banking U.S.

Personal and Commercial Banking U.S. ("P&C U.S.") offers a full range of products and services to personal and business clients in select markets of the U.S. Midwest through branches and direct banking channels such as telephone banking, online banking and a network of automated banking machines.

## **Private Client Group**

Private Client Group ("PCG") brings together all of our wealth management businesses. Operating under the BMO brand in Canada and Harris in the United States, PCG serves a full range of client segments, from mainstream to ultra-high net worth, as well as select institutional market segments. We offer our clients a broad range of wealth management products and services, including full-service and online brokerage in Canada, and private banking and investment products in Canada and the United States.

## **BMO Capital Markets**

BMO Capital Markets ("BMO CM") combines all of our businesses serving corporate, institutional and government clients. In Canada and the United States, its clients span a broad range of industry sectors. BMO CM also serves clients in the United Kingdom, Europe, Asia and Australia. It offers clients complete financial solutions, including equity and debt underwriting, corporate lending and project financing, mergers and acquisitions, advisory services, merchant banking, securitization, treasury and market risk management, debt and equity research and institutional sales and trading.

## **Corporate Services**

Corporate Services includes the corporate units that provide expertise and governance support in areas such as strategic planning, law, finance, internal audit, risk management, corporate communications, economics, corporate marketing, human resources and learning. Operating results include revenues and expenses associated with certain securitization activities, the hedging of foreign-source earnings and activities related to the management of certain balance sheet positions and our overall asset liability structure. Technology and Operations ("T&O") manages, maintains and provides governance over our information technology, real estate, operations services and sourcing. T&O focuses on enterprise-wide priorities that improve quality and efficiency to deliver an excellent customer experience.

Operating results for T&O are included with Corporate Services for reporting purposes. However, costs of T&O services are transferred to three operating groups. As such, results for Corporate Services largely reflect the activities outlined above.

Corporate Services also includes residual revenues and expenses representing the differences between actual amounts earned or incurred and the amounts allocated to operating groups.

## **Basis of Presentation**

The results of these operating segments are based on our internal financial reporting systems. The accounting policies used in these segments are generally consistent with those followed in the preparation of our consolidated financial statements as disclosed in Note 1. Notable accounting measurement differences are the taxable equivalent basis adjustment and the provision for credit losses, as described below.

#### Taxable Equivalent Basis

We analyze net interest income on a taxable equivalent basis ("teb") at the operating group level. This basis includes an adjustment which increases GAAP revenues and the GAAP provision for income taxes by an amount that would raise revenues on certain tax-exempt securities to a level that would incur tax at the statutory rate.

Analysis on a teb basis neutralizes the impact of investing in taxexempt or tax-advantaged securities rather than fully taxable securities with higher yields. It reduces distortions in net interest income related to the choice of tax-advantaged and taxable investments.

#### Provisions for Credit Losses

Provisions for credit losses are generally allocated to each group based on expected losses for that group over an economic cycle. Differences between expected loss provisions and provisions required under GAAP are included in Corporate Services.

## **Inter-Group Allocations**

Various estimates and allocation methodologies are used in the preparation of the operating groups' financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue. Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits on the groups' assets, liabilities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

## **Geographic Information**

We operate primarily in Canada and the United States but also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other countries. We allocate our results by geographic region based on the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk. Our results and average assets, allocated by operating segment and geographic region, are as follows:

For the three months ended January 31, 2008 (2)	P&C Canada	P&C U.S.		PCG		вмо см		Corporate ervices (1)	(G	Tota AAP basis
Net interest income Non-interest revenue	\$ 793 418	\$ 167	\$	155	\$	303	\$	(204)	\$	1,214 812
		48		364		(37)				
Total Revenue Provision for credit losses	1,211 83	215 9		519 1		266 29		(185) 108		2,020 230
Non-interest expense	695	166		368		383		2		1,614
Income before taxes and non-controlling interest in subsidiaries	433	40		150		(146)		(295)		182
Income taxes Non-controlling interest in subsidiaries	131 -	14 -		52 -		(112) -		(176) 18		(91 18
Net Income	\$ 302	\$ 26	\$	98	\$	(34)	\$	(137)	\$	25
Average Assets	\$ 123,386	\$ 24,206	\$	7,855	\$	232,990	\$	2,922	\$	391,359
Goodwill (As At)	\$ 104	\$ 668	\$	322	\$	93	\$	2	\$	1,189
For the three months ended January 31, 2007 (2)	P&C Canada	P&C U.S.		PCG		вмо см		Corporate ervices (1)	(G	Tota AAP basis
Net interest income	\$ 760	\$ 186	Ş	151	\$	232	\$	(133)	\$	1,19
Non-interest revenue	406	42		355		(25)		92		870
Total Revenue	1,166	228		506		207		(41)		2,06
Provision for credit losses Non-interest expense	80 642	9 174		1 364		20 330		(58) 163		5: 1,67:
Income before taxes and non-controlling interest in subsidiaries	444	45		141		(143)		(146)		, 34
Income taxes	147	16		50		(123)		(116)		(20
Non-controlling interest in subsidiaries	 -	 -		-		-		19		19
Net Income	\$ 297	\$ 29	\$	91	\$	(20)		(49)	\$	34
Average Assets	117,128	23,509	\$	6,960		192,772	\$	3,066		343,43
Goodwill (As At)	\$ 101	\$ 778	\$	327	\$	98	\$	2	\$	1,30
For the three months ended January 31, 2008				Canada	Un	ited States		Other countries		Tota
Net interest income			\$	907	\$	213	\$	94	\$	1,214
Non-interest revenue				591		289		(68)		812
Total Revenue Provision for credit losses				1,498 74		502 148		26 8		2,020 230
Non-interest expense				1,150		414		50		1,61
Income before taxes and non-controlling interest in subsidiaries				274		(60)		(32)		18
Income taxes Non-controlling interest in subsidiaries				9 13		(48) 5		(52) -		(91 18
Net Income			\$	252	\$	(17)	\$	20	\$	25
Average Assets			\$	236,226	\$	122,587	\$	32,546	\$	391,359
Goodwill (As At)			\$	421	\$	762	\$	6	\$	1,189
For the three months ended January 31, 2007				Canada	Un	ited States		Other countries		Tota
Net interest income			Ş	886	\$	233	Ş	77	\$	1,190
Non-interest revenue				1,002		(161)		29		87
Total Revenue				1,888		72		106		2,06
Provision for credit losses Non-interest expense				51 1,216		1 418		39		5 1,67
Income before taxes and non-controlling interest in subsidiaries				621		(347)		67		34
Income taxes				136		(178)		16		(20
Non-controlling interest in subsidiaries			\$	471	ć	(174)	ć	-	ć	1
			-	471	\$ ¢	(174)		51 32 100	\$ ¢	348
Average Assets			-	203,317		107,919	\$ ¢	32,199		343,43
Goodwill (As At)			\$	419	\$	887	\$	-	\$	1,300

(1) Corporate Services includes Technology and Operations.
 (2) Operating groups report on a taxable equivalent basis – see Basis of Presentation section.

Prior periods have been restated to give effect to the current period's organization structure and presentation changes.