

# Consolidated Statement of Income

(Unaudited) (Canadian \$ in millions, except as noted)

|  | For the three months ended |                  |                   |                     | For the twelve months ended |                     |                     |
|--|----------------------------|------------------|-------------------|---------------------|-----------------------------|---------------------|---------------------|
|  | October 31,<br>2007        | July 31,<br>2007 | April 30,<br>2007 | January 31,<br>2007 | October 31,<br>2006         | October 31,<br>2007 | October 31,<br>2006 |
| <b>Interest, Dividend and Fee Income</b>   |                            |                  |                   |                     |                             |                     |                     |
| Loans (Note 2)   | \$ 2,971                   | \$ 2,935         | \$ 2,839          | \$ 2,812            | \$ 2,739                    | \$ 11,557           | \$ 9,985            |
| Securities   | 910                        | 786              | 731               | 726                 | 589                         | 3,153               | 2,158               |
| Deposits with banks  | 387                        | 291              | 230               | 220                 | 214                         | 1,128               | 769                 |
|  | 4,268                      | 4,012            | 3,800             | 3,758               | 3,542                       | 15,838              | 12,912              |
| <b>Interest Expense</b>  |                            |                  |                   |                     |                             |                     |                     |
| Deposits   | 2,328                      | 1,968            | 1,833             | 1,776               | 1,686                       | 7,905               | 5,743               |
| Subordinated debt  | 51                         | 46               | 40                | 43                  | 43                          | 180                 | 169                 |
| Preferred shares and capital trust securities  | 24                         | 24               | 26                | 25                  | 25                          | 99                  | 99                  |
| Other liabilities  | 669                        | 727              | 697               | 718                 | 573                         | 2,811               | 2,157               |
|  | 3,072                      | 2,765            | 2,596             | 2,562               | 2,327                       | 10,995              | 8,168               |
| <b>Net Interest Income</b>   | <b>1,196</b>               | <b>1,247</b>     | <b>1,204</b>      | <b>1,196</b>        | <b>1,215</b>                | <b>4,843</b>        | <b>4,744</b>        |
| Provision for credit losses (Note 3)   | 151                        | 91               | 59                | 52                  | 16                          | 353                 | 176                 |
| Net Interest Income After Provision for Credit Losses  | 1,045                      | 1,156            | 1,145             | 1,144               | 1,199                       | 4,490               | 4,568               |
| <b>Non-Interest Revenue</b>  |                            |                  |                   |                     |                             |                     |                     |
| Securities commissions and fees  | 265                        | 299              | 303               | 278                 | 247                         | 1,145               | 1,051               |
| Deposit and payment service charges  | 183                        | 180              | 182               | 183                 | 183                         | 728                 | 729                 |
| Trading revenues (losses) (Note 2)   | (165)                      | 40               | (10)              | (352)               | 90                          | (487)               | 718                 |
| Lending fees   | 105                        | 102              | 100               | 99                  | 90                          | 406                 | 337                 |
| Card fees (Note 2)   | (105)                      | 79               | 70                | 63                  | 105                         | 107                 | 396                 |
| Investment management and custodial fees   | 83                         | 81               | 81                | 77                  | 76                          | 322                 | 298                 |
| Mutual fund revenues   | 148                        | 151              | 140               | 137                 | 130                         | 576                 | 499                 |
| Securitization revenues  | 61                         | 65               | 83                | 87                  | 55                          | 296                 | 100                 |
| Underwriting and advisory fees   | 103                        | 160              | 159               | 106                 | 104                         | 528                 | 407                 |
| Securities gains, other than trading   | 148                        | 6                | 48                | 44                  | 46                          | 246                 | 145                 |
| Foreign exchange, other than trading   | 48                         | 30               | 33                | 21                  | 27                          | 132                 | 102                 |
| Insurance income   | 52                         | 55               | 77                | 46                  | 49                          | 230                 | 204                 |
| Other (Note 2)   | 78                         | 60               | 58                | 81                  | 44                          | 277                 | 255                 |
|  | 1,004                      | 1,308            | 1,324             | 870                 | 1,246                       | 4,506               | 5,241               |
| Net Interest Income and Non-Interest Revenue   | 2,049                      | 2,464            | 2,469             | 2,014               | 2,445                       | 8,996               | 9,809               |
| <b>Non-Interest Expense</b>  |                            |                  |                   |                     |                             |                     |                     |
| Employee compensation (Note 8)   | 901                        | 1,024            | 969               | 931                 | 934                         | 3,825               | 3,824               |
| Premises and equipment   | 350                        | 325              | 320               | 308                 | 328                         | 1,303               | 1,211               |
| Amortization of intangible assets  | 11                         | 11               | 13                | 11                  | 11                          | 46                  | 44                  |
| Travel and business development  | 92                         | 72               | 64                | 59                  | 76                          | 287                 | 253                 |
| Communications   | 36                         | 38               | 42                | 33                  | 39                          | 149                 | 131                 |
| Business and capital taxes   | 6                          | -                | 17                | 24                  | 19                          | 47                  | 94                  |
| Professional fees  | 108                        | 62               | 67                | 64                  | 92                          | 301                 | 287                 |
| Other  | 127                        | 127              | 122               | 108                 | 114                         | 484                 | 509                 |
|  | 1,631                      | 1,659            | 1,614             | 1,538               | 1,613                       | 6,442               | 6,353               |
| <b>Restructuring Charge</b> (Note 9)   | <b>24</b>                  | <b>-</b>         | <b>-</b>          | <b>135</b>          | <b>-</b>                    | <b>159</b>          | <b>-</b>            |
| <b>Income Before Provision for (Recovery of) Income Taxes and Non-Controlling Interest in Subsidiaries</b> |                            |                  |                   |                     |                             |                     |                     |
|  | 394                        | 805              | 855               | 341                 | 832                         | 2,395               | 3,456               |
| Income taxes (Note 2)  | (77)                       | 127              | 165               | (26)                | 117                         | 189                 | 717                 |
|  | 471                        | 678              | 690               | 367                 | 715                         | 2,206               | 2,739               |
| Non-controlling interest in subsidiaries   | 19                         | 18               | 19                | 19                  | 19                          | 75                  | 76                  |
| <b>Net Income</b>  | <b>\$ 452</b>              | <b>\$ 660</b>    | <b>\$ 671</b>     | <b>\$ 348</b>       | <b>\$ 696</b>               | <b>\$ 2,131</b>     | <b>\$ 2,663</b>     |
| Preferred share dividends  | \$ 12                      | \$ 9             | \$ 13             | \$ 9                | \$ 8                        | \$ 43               | \$ 30               |
| Net income available to common shareholders  | \$ 440                     | \$ 651           | \$ 658            | \$ 339              | \$ 688                      | \$ 2,088            | \$ 2,633            |
| Average common shares (in thousands)   | 498,379                    | 499,793          | 500,510           | 501,136             | 500,432                     | 499,950             | 501,257             |
| Average diluted common shares (in thousands)   | 506,173                    | 507,913          | 509,943           | 510,320             | 510,166                     | 508,614             | 511,173             |
| <b>Earnings Per Share</b> (Canadian \$)  |                            |                  |                   |                     |                             |                     |                     |
| Basic  | \$ 0.89                    | \$ 1.30          | \$ 1.31           | \$ 0.68             | \$ 1.37                     | \$ 4.18             | \$ 5.25             |
| Diluted  | 0.87                       | 1.28             | 1.29              | 0.67                | 1.35                        | 4.11                | 5.15                |
| <b>Dividends Declared Per Common Share</b>   | <b>0.70</b>                | <b>0.68</b>      | <b>0.68</b>       | <b>0.65</b>         | <b>0.62</b>                 | <b>2.71</b>         | <b>2.26</b>         |

The accompanying notes to consolidated financial statements are an integral part of these statements. Certain comparative figures have been reclassified to conform with the current period's presentation.

## Consolidated Balance Sheet

(Unaudited) (Canadian \$ in millions)

As at

|  | October 31,<br>2007 | July 31,<br>2007 | April 30,<br>2007 | January 31,<br>2007 | October 31,<br>2006 |
|--|---------------------|------------------|-------------------|---------------------|---------------------|
| <b>Assets</b>  |                     |                  |                   |                     |                     |
| <b>Cash Resources</b>                                    | \$ 22,890           | \$ 25,041        | \$ 19,502         | \$ 22,873           | \$ 19,608           |
| <b>Securities</b>  |                     |                  |                   |                     |                     |
| Trading  | 70,773              | 67,716           | 63,600            | 58,401              | 51,820              |
| Investment (Note 2)                                      | -                   | -                | -                 | -                   | 14,166              |
| Available-for-sale (Note 2)                              | 26,010              | 17,046           | 17,529            | 18,235              | -                   |
| Other (Note 2)   | 1,494               | 1,456            | 1,460             | 1,465               | 1,414               |
| Loan substitutes   | -                   | 11               | 11                | 11                  | 11                  |
|  | 98,277              | 86,229           | 82,600            | 78,112              | 67,411              |
| <b>Loans</b> (Note 2)                                    |                     |                  |                   |                     |                     |
| Residential mortgages                                    | 52,429              | 62,297           | 62,908            | 63,109              | 63,321              |
| Consumer instalment and other personal                   | 33,189              | 33,009           | 31,913            | 31,474              | 30,418              |
| Credit cards   | 4,493               | 4,347            | 3,899             | 3,764               | 3,631               |
| Businesses and governments                               | 62,650              | 63,795           | 60,956            | 58,108              | 56,030              |
| Securities borrowed or purchased under resale agreements | 37,093              | 34,216           | 35,063            | 41,843              | 31,429              |
|  | 189,854             | 197,664          | 194,739           | 198,298             | 184,829             |
| Customers' liability under acceptances                   | 12,389              | 8,993            | 9,530             | 8,252               | 7,223               |
| Allowance for credit losses (Note 3)                     | (1,055)             | (1,045)          | (1,059)           | (1,078)             | (1,058)             |
|  | 201,188             | 205,612          | 203,210           | 205,472             | 190,994             |
| <b>Other Assets</b>                                      |                     |                  |                   |                     |                     |
| Derivative instruments (Note 2)                          | 32,585              | 30,030           | 38,711            | 37,361              | 30,411              |
| Premises and equipment                                   | 1,980               | 2,015            | 2,047             | 2,057               | 2,047               |
| Goodwill   | 1,140               | 1,232            | 1,252             | 1,306               | 1,098               |
| Intangible assets  | 124                 | 149              | 174               | 207                 | 152                 |
| Other (Note 2)   | 8,340               | 8,846            | 9,031             | 8,103               | 8,257               |
|  | 44,169              | 42,272           | 51,215            | 49,034              | 41,965              |
| <b>Total Assets</b>                                      | \$ 366,524          | \$ 359,154       | \$ 356,527        | \$ 355,491          | \$ 319,978          |
| <b>Liabilities and Shareholders' Equity</b>              |                     |                  |                   |                     |                     |
| <b>Deposits</b> (Note 2)                                 |                     |                  |                   |                     |                     |
| Banks  | \$ 34,100           | \$ 30,561        | \$ 28,256         | \$ 33,811           | \$ 26,632           |
| Businesses and governments (Note 10)                     | 121,748             | 120,757          | 114,504           | 104,994             | 100,848             |
| Individuals  | 76,202              | 77,709           | 78,855            | 78,309              | 76,368              |
|  | 232,050             | 229,027          | 221,615           | 217,114             | 203,848             |
| <b>Other Liabilities</b>                                 |                     |                  |                   |                     |                     |
| Derivative instruments (Note 2)                          | 33,584              | 30,543           | 40,192            | 38,842              | 31,446              |
| Acceptances  | 12,389              | 8,993            | 9,530             | 8,252               | 7,223               |
| Securities sold but not yet purchased                    | 25,039              | 28,551           | 24,692            | 19,472              | 15,398              |
| Securities lent or sold under repurchase agreements      | 31,263              | 30,992           | 31,027            | 40,965              | 31,918              |
| Other  | 12,055              | 10,682           | 10,055            | 11,083              | 10,758              |
|  | 114,330             | 109,761          | 115,496           | 118,614             | 96,743              |
| <b>Subordinated Debt</b> (Notes 2 and 10)                | 3,446               | 3,446            | 2,395             | 2,745               | 2,726               |
| <b>Preferred Share Liability</b> (Note 11)               | 250                 | 450              | 450               | 450                 | 450                 |
| <b>Capital Trust Securities</b>                          | 1,150               | 1,150            | 1,150             | 1,150               | 1,150               |
| <b>Shareholders' Equity</b>                              |                     |                  |                   |                     |                     |
| Share capital (Note 11)                                  | 5,607               | 5,318            | 5,272             | 5,225               | 4,827               |
| Contributed surplus                                      | 58                  | 56               | 55                | 55                  | 49                  |
| Retained earnings (Note 2)                               | 11,166              | 11,158           | 11,017            | 10,836              | 10,974              |
| Accumulated other comprehensive loss (Note 2)            | (1,533)             | (1,212)          | (923)             | (698)               | (789)               |
|  | 15,298              | 15,320           | 15,421            | 15,418              | 15,061              |
| <b>Total Liabilities and Shareholders' Equity</b>        | \$ 366,524          | \$ 359,154       | \$ 356,527        | \$ 355,491          | \$ 319,978          |

The accompanying notes to consolidated financial statements are an integral part of these statements.  
Certain comparative figures have been reclassified to conform with the current period's presentation.

# Consolidated Statement of Comprehensive Income

| (Unaudited) (Canadian \$ in millions)                           | For the three months ended |                  | For the twelve months ended |                  |
|---|----------------------------|------------------|-----------------------------|------------------|
|   | October 31, 2007           | October 31, 2006 | October 31, 2007            | October 31, 2006 |
| Net income  | \$ 452                     | \$ 696           | \$ 2,131                    | \$ 2,663         |
| Other Comprehensive Income                                      |                            |                  |                             |                  |
| Net change in unrealized gains on available-for-sale securities | 87                         | -                | 32                          | -                |
| Net change in unrealized gains (losses) on cash flow hedges     | 39                         | -                | (115)                       | -                |
| Net loss on translation of net foreign operations               | (447)                      | (27)             | (613)                       | (177)            |
| <b>Total Comprehensive Income</b>                               | <b>\$ 131</b>              | <b>\$ 669</b>    | <b>\$ 1,435</b>             | <b>\$ 2,486</b>  |

# Consolidated Statement of Changes in Shareholders' Equity

| (Unaudited) (Canadian \$ in millions)  | For the three months ended |                  | For the twelve months ended |                  |
|--|----------------------------|------------------|-----------------------------|------------------|
|  | October 31, 2007           | October 31, 2006 | October 31, 2007            | October 31, 2006 |
| <b>Preferred Shares</b>  |                            |                  |                             |                  |
| Balance at beginning of period   | \$ 946                     | \$ 596           | \$ 596                      | \$ 596           |
| Issued during the period (Note 11)   | 250                        | -                | 600                         | -                |
| Balance at End of Period   | 1,196                      | 596              | 1,196                       | 596              |
| <b>Common Shares</b>   |                            |                  |                             |                  |
| Balance at beginning of period   | 4,372                      | 4,169            | 4,231                       | 4,022            |
| Issued under the Shareholder Dividend Reinvestment and Share Purchase Plan   | 28                         | 27               | 113                         | 89               |
| Issued under the Stock Option Plan   | 23                         | 43               | 132                         | 169              |
| Issued on the exchange of shares of a subsidiary corporation   | -                          | -                | 1                           | -                |
| Repurchased for cancellation (Note 11)   | (12)                       | (8)              | (66)                        | (49)             |
| Balance at End of Period   | 4,411                      | 4,231            | 4,411                       | 4,231            |
| <b>Contributed Surplus</b>   |                            |                  |                             |                  |
| Balance at beginning of period   | 56                         | 47               | 49                          | 35               |
| Stock option expense   | 2                          | 2                | 9                           | 14               |
| Balance at End of Period   | 58                         | 49               | 58                          | 49               |
| <b>Retained Earnings</b>   |                            |                  |                             |                  |
| Balance at beginning of period   | 11,158                     | 10,653           | 10,974                      | 9,801            |
| Cumulative impact of adopting new accounting requirements for financial instruments (net of income taxes of \$39) (Note 2) | -                          | -                | (71)                        | -                |
| Net income   | 452                        | 696              | 2,131                       | 2,663            |
| Dividends - Preferred shares   | (12)                       | (8)              | (43)                        | (30)             |
| - Common shares  | (348)                      | (311)            | (1,353)                     | (1,133)          |
| Common shares repurchased for cancellation (Note 11)   | (79)                       | (56)             | (458)                       | (327)            |
| Share issue expense  | (5)                        | -                | (14)                        | -                |
| Balance at End of Period   | 11,166                     | 10,974           | 11,166                      | 10,974           |
| <b>Accumulated Other Comprehensive Income on Available-for-Sale Securities</b>   |                            |                  |                             |                  |
| Balance at beginning of period   | (52)                       | -                | -                           | -                |
| Impact of remeasuring available-for-sale securities to market value on November 1, 2006 (net of income taxes of \$1)       | -                          | -                | 3                           | -                |
| Unrealized gains on available-for-sale securities arising during the period (net of income taxes of \$41 and \$6)          | 80                         | -                | 15                          | -                |
| Reclassification to earnings of realized losses in the period (net of income taxes of \$4 and \$12)                        | 7                          | -                | 17                          | -                |
| Balance at End of Period   | 35                         | -                | 35                          | -                |
| <b>Accumulated Other Comprehensive Loss on Cash Flow Hedges</b>  |                            |                  |                             |                  |
| Balance at beginning of period   | (205)                      | -                | -                           | -                |
| Impact of adopting new cash flow hedge accounting rules on November 1, 2006 (net of income taxes of \$28)                  | -                          | -                | (51)                        | -                |
| Gains (losses) on cash flow hedges arising during the period (net of income taxes of \$15 and \$64)                        | 28                         | -                | (128)                       | -                |
| Reclassification to earnings of losses on cash flow hedges (net of income taxes of \$5 and \$6)                            | 11                         | -                | 13                          | -                |
| Balance at End of Period   | (166)                      | -                | (166)                       | -                |
| <b>Accumulated Other Comprehensive Loss on Translation of Net Foreign Operations</b>                                       |                            |                  |                             |                  |
| Balance at beginning of period   | (955)                      | (762)            | (789)                       | (612)            |
| Unrealized loss on translation of net foreign operations   | (1,196)                    | (72)             | (1,697)                     | (472)            |
| Impact of hedging translation gains of net foreign operations (net of income taxes of \$397, \$23, \$575 and \$156)        | 749                        | 45               | 1,084                       | 295              |
| Balance at End of Period   | (1,402)                    | (789)            | (1,402)                     | (789)            |
| <b>Total Accumulated Other Comprehensive Loss</b>  | <b>(1,533)</b>             | <b>(789)</b>     | <b>(1,533)</b>              | <b>(789)</b>     |
| <b>Total Shareholders' Equity</b>  | <b>\$ 15,298</b>           | <b>\$ 15,061</b> | <b>\$ 15,298</b>            | <b>\$ 15,061</b> |

The accompanying notes to consolidated financial statements are an integral part of these statements. Certain comparative figures have been reclassified to conform with the current period's presentation.

# Consolidated Statement of Cash Flows

(Unaudited) (Canadian \$ in millions)

|   | For the three months ended |                     | For the twelve months ended |                     |
|---|----------------------------|---------------------|-----------------------------|---------------------|
|   | October 31,<br>2007        | October 31,<br>2006 | October 31,<br>2007         | October 31,<br>2006 |
| <b>Cash Flows from Operating Activities</b>   |                            |                     |                             |                     |
| Net income  | \$ 452                     | \$ 696              | \$ 2,131                    | \$ 2,663            |
| Adjustments to determine net cash flows provided by (used in) operating activities                      |                            |                     |                             |                     |
| Write-down of securities, other than trading  | 18                         | -                   | 18                          | 9                   |
| Net gain on securities, other than trading  | (166)                      | (46)                | (264)                       | (154)               |
| Net (increase) in trading securities  | (5,986)                    | (6,492)             | (23,028)                    | (8,565)             |
| Provision for credit losses   | 151                        | 16                  | 353                         | 176                 |
| Gain on sale of securitized loans (Note 4)  | (47)                       | (44)                | (202)                       | (69)                |
| Change in derivative instruments  |                            |                     |                             |                     |
| (Increase) decrease in derivative asset   | (3,861)                    | 1,637               | (4,991)                     | 238                 |
| Increase in derivative liability  | 5,186                      | 220                 | 6,127                       | 3,328               |
| Amortization of premises and equipment  | 99                         | 95                  | 390                         | 360                 |
| Amortization of intangible assets   | 11                         | 11                  | 46                          | 44                  |
| Net decrease in future income taxes   | (36)                       | (85)                | (176)                       | (153)               |
| Net increase (decrease) in current income taxes   | (211)                      | 20                  | (800)                       | 144                 |
| Change in accrued interest  |                            |                     |                             |                     |
| (Increase) in interest receivable   | (255)                      | (309)               | (129)                       | (468)               |
| Increase in interest payable  | 378                        | 207                 | 537                         | 303                 |
| Changes in other items and accruals, net  | 5,125                      | 1,551               | 6,051                       | 2,595               |
| Gain on sale of land and buildings  | (6)                        | -                   | (6)                         | -                   |
| <b>Net Cash Provided by (Used in) Operating Activities</b>  | <b>852</b>                 | <b>(2,523)</b>      | <b>(13,943)</b>             | <b>451</b>          |
| <b>Cash Flows from Financing Activities</b>   |                            |                     |                             |                     |
| Net increase in deposits  | 16,926                     | 2,259               | 45,222                      | 13,108              |
| Net increase (decrease) in securities sold but not yet purchased  | (2,981)                    | 1,145               | 10,328                      | (708)               |
| Net increase in securities lent or sold under repurchase agreements                                     | 2,363                      | 3,845               | 2,325                       | 9,987               |
| Net increase (decrease) in liabilities of subsidiaries  | (27)                       | (448)               | 335                         | (94)                |
| Repayment of subordinated debt  | -                          | -                   | (483)                       | (425)               |
| Proceeds from issuance of subordinated debt   | -                          | -                   | 1,200                       | 700                 |
| Redemption of preferred share liability   | (200)                      | -                   | (200)                       | -                   |
| Proceeds from issuance of preferred shares  | 250                        | -                   | 600                         | -                   |
| Proceeds from issuance of common shares   | 51                         | 70                  | 245                         | 258                 |
| Share issue expense   | (5)                        | -                   | (14)                        | -                   |
| Common shares repurchased for cancellation (Note 11)  | (91)                       | (64)                | (524)                       | (376)               |
| Dividends paid  | (360)                      | (319)               | (1,396)                     | (1,163)             |
| <b>Net Cash Provided by Financing Activities</b>  | <b>15,926</b>              | <b>6,488</b>        | <b>57,638</b>               | <b>21,287</b>       |
| <b>Cash Flows from Investing Activities</b>   |                            |                     |                             |                     |
| Net (increase) decrease in interest bearing deposits with banks   | (339)                      | 185                 | (5,709)                     | 901                 |
| Purchases of securities, other than trading   | (17,716)                   | (9,111)             | (50,366)                    | (20,433)            |
| Maturities of securities, other than trading  | 3,736                      | 2,616               | 24,635                      | 9,494               |
| Proceeds from sales of securities, other than trading   | 3,469                      | 3,657               | 11,824                      | 7,920               |
| Net (increase) decrease in loans, customers' liability under acceptances and loan substitute securities | 1,029                      | (4,031)             | (14,570)                    | (20,184)            |
| Proceeds from securitization of loans (Note 4)  | 694                        | 2,241               | 3,330                       | 4,994               |
| Net (increase) decrease in securities borrowed or purchased under resale agreements                     | (4,736)                    | 344                 | (8,280)                     | (3,723)             |
| Proceeds from sales of land and buildings   | 45                         | -                   | 45                          | -                   |
| Premises and equipment - net purchases  | (169)                      | (204)               | (420)                       | (583)               |
| Acquisitions (Note 7)   | 1                          | -                   | (386)                       | (76)                |
| <b>Net Cash Used in Investing Activities</b>  | <b>(13,986)</b>            | <b>(4,303)</b>      | <b>(39,897)</b>             | <b>(21,690)</b>     |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents  | (2,085)                    | (6)                 | (2,606)                     | (2)                 |
| Net Increase (Decrease) in Cash and Cash Equivalents  | 707                        | (344)               | 1,192                       | 46                  |
| Cash and Cash Equivalents at Beginning of Period  | 2,943                      | 2,802               | 2,458                       | 2,412               |
| <b>Cash and Cash Equivalents at End of Period</b>   | <b>\$ 3,650</b>            | <b>\$ 2,458</b>     | <b>\$ 3,650</b>             | <b>\$ 2,458</b>     |

The accompanying notes to consolidated financial statements are an integral part of these statements. Certain comparative figures have been reclassified to conform with the current period's presentation.

# Notes to Consolidated Financial Statements

For the twelve months ended October 31, 2007 (Unaudited)

## Note 1 • Basis of Presentation

These consolidated financial statements should be read in conjunction with the notes to our consolidated financial statements for the year ended October 31, 2006 as set out on pages 96 to 133 of our 2006 Annual Report. These consolidated financial statements have been prepared in accordance with Canadian generally accepted

accounting principles (“GAAP”) using the same accounting policies and methods of computation as were used for our consolidated financial statements for the year ended October 31, 2006, except as described in Note 2.

## Note 2 • Changes in Accounting

### Change in Estimate

During the quarter ended October 31, 2007, we increased the liability for future customer redemptions related to our loyalty rewards program in Personal and Commercial Banking Canada’s Mastercard business. The impact of this change on our Consolidated Statement of Income for the quarter ended October 31, 2007 was a reduction in non-interest revenue, card fees of \$185 million, a decrease in the provision for income taxes of \$65 million and a decrease in net income of \$120 million.

### Changes in Accounting Policy

On November 1, 2006, we adopted the Canadian Institute of Chartered Accountants’ (“CICA’s”) accounting requirements for securities, hedging derivatives, other comprehensive income and certain other financial instruments. Prior periods have not been restated.

On November 1, 2006, we made the following adjustments to our balance sheet to adopt the new requirements:

| (Canadian \$ in millions)  | As at               |
|--|---------------------|
|  | November 1,<br>2006 |
| Increase (decrease)  |                     |
| <b>Consolidated Balance Sheet</b>  |                     |
| Available-for-sale securities (a)  | \$ 4                |
| Loans (b)(ii),(d)  | (87)                |
| Other assets   | 51                  |
| Derivative instruments – asset (b)   | 70                  |
| Deposits (b)(ii)   | 38                  |
| Derivative instruments – liability (b)                                     | 110                 |
| Subordinated debt (b)(ii)  | 9                   |
| Retained earnings  | (71)                |
| Accumulated other comprehensive income – available-for-sale securities (a) | 3                   |
| Accumulated other comprehensive loss – cash flow hedges (b)(i)             | (51)                |

The impact of these changes on our Consolidated Statement of Income is as follows:

| (Canadian \$ in millions)                            | For the three<br>months ended | For the twelve<br>months ended |
|--|-------------------------------|--------------------------------|
|  | October 31,<br>2007           | October 31,<br>2007            |
| Increase (decrease) in net income                    |                               |                                |
| <b>Consolidated Statement of Income</b>              |                               |                                |
| Interest, Dividend and Fee Income – Loans (d)        | \$ 2                          | \$ 9                           |
| Non-Interest Revenue – Trading revenues (losses) (c) | (8)                           | 7                              |
| Non-Interest Revenue – Other (b)(i)(ii)              | 8                             | 1                              |
| Income taxes   | (1)                           | (6)                            |
| Net Income   | \$ 1                          | \$ 11                          |

### Other Comprehensive Income

The new rules require that we present a new Consolidated Statement of Comprehensive Income, which is comprised of net income, changes in unrealized gains or losses related to available-for-sale securities, changes in unrealized gains or losses related to cash flow hedges and the net unrealized foreign exchange gain or loss for the period related to our net investment in foreign operations. This statement has been included above our Consolidated Statement of Changes in Shareholders’ Equity.

### (a) Securities

The new rules required us to classify securities other than trading securities as held-to-maturity or available-for-sale.

Available-for-sale securities are measured at fair value with unrealized gains and losses recorded in other comprehensive gain (loss) on available-for-sale securities in our Consolidated Statement of Changes in Shareholders’ Equity until the security is sold, or if an unrealized loss is considered other than temporary, the unrealized loss is recorded in income. Gains and losses on disposal are recorded in our Consolidated Statement of Income in securities gains (losses), other than trading. Interest income earned and dividends received on equity securities are recorded in our Consolidated Statement of Income in interest, dividend and fee income, securities. We have not classified any of our securities as held-to-maturity. Available-for-sale securities where there is no quoted market price, including securities whose sale is restricted, will continue to be recorded at amortized cost.

The new rules do not affect accounting for our merchant banking investments or investments in corporate equity where we exercise significant influence, but not control. These are recorded as other securities in our Consolidated Balance Sheet. Additional information on our policies related to securities, determining fair value and other than temporary impairment is included in Note 3 to our consolidated financial statements for the year ended October 31, 2006.

On November 1, 2006, we remeasured our available-for-sale securities at fair value, as appropriate. A net unrealized gain of \$3 million was recorded in opening accumulated other comprehensive income on available-for-sale securities.

### (b) Hedging Derivatives

The new rules require us to record all of our hedging derivatives at fair value. Prior to November 1, 2006, we accounted for derivatives that qualified as accounting hedges on an accrual basis.

The types of hedging relationships that qualify for hedge accounting have not changed under the new rules. We will continue to designate our hedges as either cash flow hedges or fair value hedges. A description of the items or transactions that we hedge and the risk management policy for each type of hedge is included in

Note 9 to our consolidated financial statements for the year ended October 31, 2006.

*(j) Cash Flow Hedges*

Cash flow hedges modify exposure to variability in cash flows for variable rate interest bearing instruments or the forecasted issuance of fixed rate liabilities.

Under the new rules, we will continue to record interest receivable or payable on the derivative as an adjustment to interest, dividend and fee income in the Consolidated Statement of Income over the life of the hedge.

To the extent that changes in the fair value of the derivative offset changes in the fair value of the hedged item, they are recorded in other comprehensive income. Any portion of the change in fair value of the derivative that does not offset changes in the fair value of the hedged item (the ineffectiveness of the hedge) is recorded directly in non-interest revenue, other in the Consolidated Statement of Income. Gains on the ineffective portion of our cash flow hedges totalled \$9 million for the quarter ended October 31, 2007 (losses of less than \$1 million for the twelve months ended October 31, 2007).

For cash flow hedges that are discontinued before the end of the original hedge term, the unrealized gain or loss in other comprehensive income is amortized to interest, dividend and fee income in the Consolidated Statement of Income as the hedged item impacts earnings. If the hedged item is sold or settled, the entire unrealized gain or loss is recognized in interest, dividend and fee income in the Consolidated Statement of Income. The amount of other comprehensive loss that is expected to be reclassified to the Consolidated Statement of Income over the next 12 months is \$64 million (\$42 million after tax). This will be offset by increased net interest income on assets and liabilities that were hedged.

On November 1, 2006, we remeasured our cash flow hedging derivatives at fair value. The portion of the fair value that offset the fair value of the hedged item was an \$8 million gain (\$5 million after tax) and was recorded in opening accumulated other comprehensive income. The ineffective portion of cash flow hedges recorded in opening retained earnings totalled less than \$1 million. We also reclassified \$86 million (\$56 million after tax) of deferred losses related to cash flow hedges that were discontinued prior to November 1, 2006 from other assets to opening accumulated other comprehensive income.

*(ii) Fair Value Hedges*

Fair value hedges modify exposure to changes in a fixed rate instrument's fair value caused by changes in interest rates. These hedges convert fixed rate assets and liabilities to floating rate. Our fair value hedges include hedges of fixed rate commercial and personal loans, securities, deposits and subordinated debt.

Under the new rules, we will continue to record interest receivable or payable on the derivative as an adjustment to interest, dividend and fee income in the Consolidated Statement of Income over the life of the hedge.

For fair value hedges, not only is the hedging derivative recorded at fair value but fixed rate assets and liabilities that are part of a hedging relationship are adjusted for the changes in value of the risk being hedged (quasi fair value). To the extent that the change in the fair value of the derivative does not offset changes in the quasi fair value adjustment to the hedged item (the ineffectiveness of the hedge), the net amount is recorded directly in non-interest revenue, other in the Consolidated Statement of Income. Losses on the ineffective portion of our fair value hedges totalled \$1 million for the quarter ended October 31, 2007 (gains of \$1 million for the twelve

months ended October 31, 2007).

For fair value hedges that are discontinued, we cease adjusting the hedged item to quasi fair value. The quasi fair value adjustment on the hedged item is recorded as an adjustment to the interest income/expense on the hedged item over its remaining term to maturity. If the hedged item is sold or settled, any remaining quasi fair value adjustment is included in the determination of the gain or loss on sale or settlement. We did not hedge any commitments during the year ended October 31, 2007.

When we remeasured fair value hedging derivatives at fair value on November 1, 2006, we made a corresponding adjustment to the carrying value of the items that we hedge with those derivatives (quasi fair value adjustment). The difference between these two amounts was recorded in opening retained earnings and totalled less than \$1 million. On November 1, 2006, we also reclassified deferred amounts related to fair value hedges that were discontinued prior to November 1, 2006 from other assets to adjust the carrying amount of the items that were previously hedged. Quasi fair value adjustments related to these two activities were comprised of an increase in loans of \$3 million, an increase in deposits of \$38 million, an increase in subordinated debt of \$9 million and an increase in other assets of \$6 million.

**(c) Fair Value Option**

The new rules allow management to elect to measure financial instruments that would not otherwise be accounted for at fair value as trading instruments, with changes in fair value recorded in income provided they meet certain criteria. Financial instruments must have been designated on November 1, 2006, when the new standard was adopted, or when new financial instruments were acquired, and the designation is irrevocable.

We issue structured notes that include embedded options. We enter into derivatives which manage our exposure to changes in the structured note fair value caused by changes in interest rates. The structured notes are designated as trading under the fair value option, which better aligns the accounting result with how the portfolio is managed. These notes are classified as deposits. The fair value and amount due at contractual maturity of these notes as at October 31, 2007 were \$762 million and \$791 million, respectively. The impact of recording these notes as trading was a decrease in non-interest revenue, trading revenues of \$7 million for the quarter ended October 31, 2007 (increase of \$8 million for the twelve months ended October 31, 2007). The decrease was offset by a gain on the derivatives.

Securities in our insurance subsidiaries that support our insurance liabilities have been designated as trading securities under the fair value option. Since the actuarial calculation of insurance liabilities is based on the recorded value of the securities supporting them, recording the securities at fair value better aligns the accounting result with how the portfolio is managed. The fair value of these securities as at October 31, 2007 was \$30 million. The impact of recording these as trading securities was a decrease in non-interest revenue, insurance income of \$1 million for both the quarter and twelve months ended October 31, 2007.

On November 1, 2006, we remeasured the portfolio of structured notes and certain of the securities in our insurance subsidiary at fair value. The net unrealized loss of less than \$1 million was recorded in opening retained earnings.

#### (d) Effective Interest Method

Loan origination costs are included in our loan balances and are recognized in interest, dividend and fee income, loans, over the life of the resulting loan. Prior to November 1, 2006, an equal amount of loan origination costs were recognized each period over the life of the resulting loan. The new rules require that we use the effective interest method to recognize loan origination costs whereby the amount recognized varies over the life of the loan based on principal

#### Note 3 • Allowance for Credit Losses

The allowance for credit losses recorded in our Consolidated Balance Sheet is maintained at a level which we consider adequate to absorb credit-related losses on our loans, customers' liability under acceptances and other credit instruments. The portion related to other credit instruments is recorded in other liabilities in our

outstanding.

As at November 1, 2006, we adjusted our deferred loan origination costs to what the balance would have been had we always used the effective interest method to recognize loan origination costs. The impact was a decrease in loans, residential mortgages of \$87 million, a decrease in future income tax liability of \$30 million and a decrease in retained earnings of \$57 million.

Consolidated Balance Sheet. As at October 31, 2007 and October 31, 2006 there was no allowance for credit losses related to other credit instruments included in other liabilities.

A continuity of our allowance for credit losses is as follows:

| (Canadian \$ in millions)      | For the three months ended |                  |                   |                  |                  |                  | For the twelve months ended |                  |                   |                  |                  |                  |
|--------------------------------|----------------------------|------------------|-------------------|------------------|------------------|------------------|-----------------------------|------------------|-------------------|------------------|------------------|------------------|
|                                | Specific Allowance         |                  | General Allowance |                  | Total            |                  | Specific Allowance          |                  | General Allowance |                  | Total            |                  |
|                                | October 31, 2007           | October 31, 2006 | October 31, 2007  | October 31, 2006 | October 31, 2007 | October 31, 2006 | October 31, 2007            | October 31, 2006 | October 31, 2007  | October 31, 2006 | October 31, 2007 | October 31, 2006 |
| Balance at beginning of period | \$ 157                     | \$ 164           | \$ 888            | \$ 943           | \$ 1,045         | \$ 1,107         | \$ 153                      | \$ 169           | \$ 905            | \$ 959           | \$ 1,058         | \$ 1,128         |
| Provision for credit losses    | 101                        | 51               | 50                | (35)             | 151              | 16               | 303                         | 211              | 50                | (35)             | 353              | 176              |
| Recoveries                     | 24                         | 24               | -                 | -                | 24               | 24               | 91                          | 112              | -                 | -                | 91               | 112              |
| Write-offs                     | (117)                      | (86)             | -                 | -                | (117)            | (86)             | (391)                       | (338)            | -                 | -                | (391)            | (338)            |
| Foreign exchange and other     | (8)                        | -                | (40)              | (3)              | (48)             | (3)              | 1                           | (1)              | (57)              | (19)             | (56)             | (20)             |
| Balance at end of period       | \$ 157                     | \$ 153           | \$ 898            | \$ 905           | \$ 1,055         | \$ 1,058         | \$ 157                      | \$ 153           | \$ 898            | \$ 905           | \$ 1,055         | \$ 1,058         |

#### Note 4 • Securitization

During the quarter ended October 31, 2007, we securitized residential mortgages totalling \$708 million for total cash proceeds of \$694 million (\$3,400 million and \$3,330 million respectively, for the twelve months ended October 31, 2007). There are no expected credit losses as the mortgages are guaranteed by third parties. We retained responsibility for servicing these mortgages. We recorded a loss of \$1 million in non-interest revenue, securitization revenues, \$25 million of deferred purchase price in available-for-sale securities and \$6 million of servicing liability in other liabilities related to the securitization of those loans (gain of \$11 million, \$125 million and

\$26 million respectively, for the twelve months ended October 31, 2007). The key weighted-average assumptions used to value the deferred purchase price for these securitizations was an average term of 4.9 years, a prepayment rate of 10.0%, an interest rate of 5.41% and a discount rate of 4.79% (4.6 years and 9.7%, 5.24% and 4.62% respectively, for the twelve months ended October 31, 2007).

In addition, gains on sales of loans sold to all revolving securitization vehicles were \$48 million for the quarter ended October 31, 2007 (\$191 million for the twelve months ended October 31, 2007).

## Note 5 • Variable Interest Entities

### Customer Securitization Vehicles

Customer securitization vehicles assist our customers with the securitization of their assets to provide them with alternative sources of funding. Total assets in unconsolidated customer securitization vehicles amounted to \$25,465 million as at October 31, 2007 (\$25,791 million in 2006) of which \$17,536 million relates to Canadian assets, and the balance are U.S. assets. Our exposure to losses relates to our investment in commercial paper issued by the vehicles, derivative contracts we have entered into with the vehicles and the liquidity support we provide through standby letters of credit and commitments to extend credit. We use our credit adjudication process in deciding whether to enter into these agreements just as we do when extending credit in the form of a loan. To the extent that we have purchased commercial paper, our exposure under the liquidity facilities is reduced by an equal amount. As at October 31, 2007, we have a net exposure of \$5,564 million from commercial paper held (\$448 million in 2006) classified as trading securities, and backstop liquidity facilities of \$31,475 million (\$32,603 million in 2006), of which \$20,756 million relates to Canadian facilities and the balance are U.S. facilities. No amounts were drawn as at October 31, 2007 and 2006. Included in backstop liquidity facilities in 2006 was \$634 million related to a credit facility that has since been terminated. The fair value of derivatives outstanding with these Variable Interest Entities (“VIEs”) and recorded in our Consolidated Balance Sheet was a derivative liability of \$20 million as at October 31, 2007 (\$5 million in 2006). During the year ended October 31, 2007, we changed the nature of the liquidity lines offered to certain of our Canadian vehicles to global style liquidity lines, which have objective criteria for determining when they can be drawn upon. Previously, we offered market disruption liquidity lines, which had more subjective criteria.

Beginning in the quarter ended October 31, 2007, we consolidated two VIEs as we are exposed to the majority of the expected losses and/or residual returns through our ownership of their asset-backed commercial paper. We included in our Consolidated Balance Sheet at October 31, 2007 other assets totalling \$311 million and \$65 million as a deposit liability.

### Bank Securitization Vehicles

We use bank securitization vehicles to securitize our Canadian mortgage loans and Canadian credit card loans either for capital management purposes or to obtain alternate sources of funding. Total assets held by these vehicles amounted to \$6,552 million as at October 31, 2007 (\$6,803 million in 2006). We are not required to consolidate our bank securitization vehicles. We also provide liquidity support to certain of our bank securitization vehicles for the face value of the commercial paper outstanding. We use our credit adjudication process in deciding whether to enter into these agreements just as we do when extending credit in the form of a loan. The total contract amount of the liquidity support was \$5,100 million and \$5,000 million as at October 31, 2007 and 2006, respectively. No amounts were drawn as at October 31, 2007 and 2006. During the year ended October 31, 2007, we changed the nature of the liquidity lines offered to bank securitization vehicles to global style liquidity lines, which have objective criteria for determining when they can be drawn upon. The fair value of derivatives outstanding with these vehicles and recorded in our Consolidated Balance Sheet was a derivative liability of \$52 million as at October 31, 2007 (\$27 million in 2006). We held \$367 million of the commercial paper issued by these vehicles as at October 31, 2007.

### Credit Investment Management Vehicles

Credit investment management vehicles provide investment opportunities in customized, diversified debt portfolios in a variety of asset and rating classes. We hold an interest in high grade Structured Investment Vehicles (“SIVs”) and act as asset manager. Total assets in these vehicles amounted to \$22,754 million as at October 31, 2007 (\$28,892 million in 2006). Our exposure to loss relates to our investments in these vehicles, derivative contracts we have entered into with the vehicles and the liquidity support we provide through standby letters of credit, commitment to extend credit or purchase senior debt issued by the SIVs. Our investment in the capital notes of the SIVs is recorded in available-for-sale securities in our Consolidated Balance Sheet and was \$53 million as at October 31, 2007 (\$76 million in 2006). We have provided a funding commitment of \$1.3 billion to purchase senior notes issued by the SIVs. As at October 31, 2007, \$350 million was drawn and included in the amount disclosed as available-for-sale securities. The total contract amount of letters of credit for backstop liquidity facilities was \$221 million as at October 31, 2007 (\$184 million in 2006); no amounts were drawn at October 31, 2007 and 2006. The fair value of our derivative contracts outstanding with these VIEs and recorded in our Consolidated Balance Sheet was a derivative liability of \$11 million as at October 31, 2007 (\$18 million in 2006). We are not required to consolidate these SIVs. Subsequent to the year ended October 31, 2007, an additional \$904 million was drawn against the funding commitment for the purchase of senior debt.

### Capital Trusts

BMO Subordinated Notes Trust (the “SN Trust”) was created in 2007 to issue \$800 million of BMO Trust Subordinated Notes – Series A. SN Trust used the proceeds of the offering to purchase a senior deposit note from the Bank. We are not required to consolidate the SN Trust. Refer to Note 10 for more details on the subordinated notes issued by the SN Trust.

We also provide liquidity support amounting to \$30 million to the SN Trust. As at October 31, 2007, \$5 million had been drawn.

BMO Capital Trust (the “Trust”) was created to issue BMO Capital Trust Securities (“BOaTS”). As at October 31, 2007, the Trust had assets of \$3,140 million (\$3,180 million in 2006). The Trust is a VIE which we are required to consolidate.

### Structured Finance Vehicles

We facilitate development of investment products by third parties including mutual funds, unit investment trusts and other investment funds that are sold to retail investors. We enter into derivatives with these funds to provide the investors their desired exposure and hedge our exposure from these derivatives by investing in other funds. We also sponsor VIEs that provide investors access to debt portfolios through the issuance of commercial paper. We consolidate those VIEs where our interests expose us to a majority of the expected losses or residual returns, or both. Total assets and our exposure to losses in these consolidated VIEs were \$440 million as at October 31, 2007 (\$470 million in 2006). Assets held by the VIEs in which we have a significant variable interest but we do not consolidate totalled \$2,365 million as at October 31, 2007 (\$762 million in 2006). Our exposure to loss from VIEs related to this activity is limited to the amount of our investment, which totalled \$553 million as at October 31, 2007 (\$216 million in 2006).



## **Note 6 • Guarantees**

Guarantees include contracts where we may be required to make payments to a counterparty based on changes in the value of an asset, liability or equity security that the counterparty holds due to changes in an underlying interest rate, foreign exchange rate or other variable. In addition, contracts under which we may be required to make payments if a third party does not perform according to the terms of a contract and contracts under which we provide indirect guarantees of the indebtedness of another party are considered guarantees.

In the normal course of business, we enter into a variety of guarantees, the most significant of which are as follows:

### **Standby Letters of Credit and Guarantees**

Standby letters of credit and guarantees represent our obligation to make payments to third parties on behalf of our customers if our customers are unable to make the required payments or meet other contractual requirements.

The maximum amount payable under standby letters of credit and guarantees was \$12,395 million as at October 31, 2007 (\$11,007 million in 2006). Collateral requirements for standby letters of credit and guarantees are consistent with our collateral requirements for loans.

No amount was included in our Consolidated Balance Sheet as at October 31, 2007 and 2006 related to these standby letters of credit and guarantees.

### **Backstop Liquidity Facilities**

Backstop liquidity facilities are provided to asset-backed commercial paper programs administered by either us or third parties as an alternative source of financing in the event that such programs are unable to access asset-backed commercial paper markets or, in limited circumstances, when predetermined performance measures of the financial assets owned by these programs are not met. The terms of the backstop liquidity facilities do not require us to advance money to these programs in the event of bankruptcy of the borrower. The facilities' terms are generally no longer than one year, but can be several years. The maximum amount payable under these backstop liquidity facilities totalled \$38,466 million as at October 31, 2007 (\$38,606 million in 2006). The amount drawn on the backstop liquidity facilities was \$16 million as at October 31, 2007 (\$nil in 2006).

### **Credit Enhancement Facilities**

Where warranted, we provide partial credit enhancement facilities to transactions within asset-backed commercial paper programs administered by us and by third parties. Credit enhancement facilities were included in \$5,449 million of backstop liquidity facilities as at October 31, 2007 (\$4,088 million in 2006). Credit enhancement was also provided in the form of program letters of

credit; \$nil and \$181 million were included in standby letters of credit and guarantees as at October 31, 2007 and 2006, respectively. The facilities' terms are generally no longer than one year, but can be several years. None of the credit enhancement facilities that we have provided have been drawn upon.

### **Derivatives**

Certain of our derivative instruments meet the accounting definition of a guarantee when we believe they are related to an asset, liability or equity security held by the guaranteed party at the inception of a contract.

Written credit default swaps require us to compensate a counterparty following the occurrence of a credit event in relation to a specified reference obligation, such as a bond or a loan. The maximum amount payable under credit default swaps was equal to their notional amount of \$42,433 million as at October 31, 2007 (\$23,657 million in 2006). The terms of these contracts range from one month to 10 years. The fair value of the related derivative liabilities included in the derivative instruments in our Consolidated Balance Sheet was \$466 million at October 31, 2007 (\$19 million in 2006).

Written options include contractual agreements that convey to the purchaser the right, but not the obligation, to require us to buy a specific amount of a currency, commodity, debt or equity instrument at a fixed price, either at a fixed future date or at any time within a fixed future period. The maximum amount payable under these written options cannot be reasonably estimated due to the nature of these contracts. The terms of these contracts range from one month to eight years. The fair value of the related derivative liabilities included in the derivative instruments in our Consolidated Balance Sheet was \$662 million at October 31, 2007 (\$2,407 million in 2006).

Written options also include contractual agreements where we agree to pay the purchaser, based on a specified notional amount, the difference between a market price or rate and the strike price or rate of the underlying instrument. The maximum amount payable under these contracts is not determinable due to their nature. The terms of these contracts range from four months to 25 years. The fair value of the related derivative liabilities included in derivative instruments in our Consolidated Balance Sheet was \$118 million as at October 31, 2007 (\$114 million in 2006).

In order to reduce our exposure to these derivatives, we enter into contracts that hedge the related risks.

## Note 7 • Acquisitions

### First National Bank & Trust

On January 4, 2007, we completed the acquisition of First National Bank & Trust (“First National”) for total cash consideration of \$345 million. The results of First National’s operations have been included in our consolidated financial statements since that date. The acquisition of First National provides us with the opportunity to expand our banking services in the Indianapolis, Indiana market. As part of this acquisition, we acquired a core deposit intangible asset, which will be amortized on an accelerated basis over a period not to exceed 10 years. Goodwill related to this acquisition is deductible for tax purposes. First National is part of our Personal and Commercial Banking U.S. reporting segment.

### bcpsbank Canada

On December 4, 2006, we completed the acquisition of bcpsbank Canada, a full-service chartered bank, for total cash consideration of \$41 million. The results of bcpsbank Canada’s operations have been included in our consolidated financial statements since that date. The acquisition of bcpsbank Canada expands our branch network and provides our customers with greater access to banking services across the greater Toronto area. As part of this acquisition, we acquired a core deposit intangible asset, which will be amortized on an accelerated basis over 10 years. Goodwill related to this acquisition is not deductible for tax purposes. bcpsbank Canada is part of our Personal and Commercial Banking Canada reporting segment.

### Villa Park Trust and Savings Bank

On December 1, 2005, we completed the acquisition of Chicago-based Villa Park Trust and Savings Bank (“Villa Park”), a community bank, for total cash consideration of \$76 million. The results of Villa Park’s operations have been included in our consolidated financial statements since that date. The acquisition of Villa Park provides us with the opportunity to expand our banking services in the Chicago, Illinois market. As part of this acquisition, we acquired a core deposit intangible asset, which will be amortized on an accelerated basis over 10 years. Goodwill related to this acquisition is not deductible for tax purposes. Villa Park is part of our Personal and Commercial Banking U.S. reporting segment.

### Future Acquisitions

#### Pyrford International plc

On November 2, 2007, we announced that we had reached a definitive agreement to purchase Pyrford International plc, a London, U.K.-based asset manager, for total cash consideration of approximately \$50 million. The acquisition of Pyrford International plc will provide us with the opportunity to expand our investment management capabilities outside of North America. The acquisition of Pyrford International plc is subject to regulatory approval. The acquisition of Pyrford International plc is expected to close during the quarter ending January 31, 2008, at which time it will be recorded in our consolidated financial statements as the acquisition of a business. Pyrford International plc will be part of our Private Client Group reporting segment.

### Ozaukee Bank

On July 10, 2007, we announced that we had reached a definitive agreement to purchase Ozaukee Bank. Under the agreement, Ozaukee Bank shareholders will receive approximately 3 million shares of Bank of Montreal. The exact number of shares will be determined based on a formula prior to closing. The acquisition of Ozaukee Bank is subject to regulatory approval and the approval of Ozaukee Bank shareholders. The acquisition of Ozaukee Bank will provide us with the opportunity to expand our banking locations into Wisconsin. The acquisition of Ozaukee Bank is expected to close during the quarter ending January 31, 2008, at which time it will be recorded in our consolidated financial statements as the acquisition of a business. Ozaukee Bank will be part of our Personal and Commercial Banking U.S. reporting segment.

### Merchants and Manufacturers Bancorporation, Inc.

On July 10, 2007, we announced that we had reached a definitive agreement to purchase Merchants and Manufacturers Bancorporation, Inc. (“Merchants and Manufacturers”) for total cash consideration of approximately \$146 million. The acquisition of Merchants and Manufacturers will provide us with the opportunity to expand our banking locations into Wisconsin. The acquisition of Merchants and Manufacturers is subject to regulatory approval and the approval of Merchants and Manufacturers shareholders. The acquisition of Merchants and Manufacturers is expected to close during the quarter ending January 31, 2008, at which time it will be recorded in our consolidated financial statements as the acquisition of a business. Merchants and Manufacturers will be part of our Personal and Commercial Banking U.S. reporting segment.

The estimated fair values of the assets acquired and the liabilities assumed at the date of acquisition are as follows:

| (Canadian \$ in millions)     | October 31, 2007 |                 |            | October 31, 2006 |
|-------------------------------|------------------|-----------------|------------|------------------|
|                               | First National   | bcpsbank Canada | Villa Park |                  |
| Cash resources                | \$ 110           | \$ 47           | \$ 16      |                  |
| Securities                    | 317              | 23              | 54         |                  |
| Loans                         | 1,009            | 293             | 247        |                  |
| Premises and equipment        | 30               | 9               | 5          |                  |
| Goodwill                      | 175              | 13              | 44         |                  |
| Core deposit intangible asset | 37               | 5               | 7          |                  |
| Other assets                  | 52               | 2               | 4          |                  |
| Total assets                  | 1,730            | 392             | 377        |                  |
| Deposits                      | 1,375            | 339             | 296        |                  |
| Other liabilities             | 10               | 12              | 5          |                  |
| Total liabilities             | 1,385            | 351             | 301        |                  |
| Purchase price                | \$ 345           | \$ 41           | \$ 76      |                  |

The allocation of the purchase price for First National and bcpsbank Canada is subject to refinement as we complete the valuation of the assets acquired and liabilities assumed.

## Note 8 • Employee Compensation

### Change in Accounting Policy

During the year ended October 31, 2006, we adopted the CICA's new accounting requirements for stock-based compensation. The new rules require that stock-based compensation granted to employees eligible to retire be expensed at the time of grant. Previously, we amortized the cost over the vesting period.

### Stock Options

During the twelve months ended October 31, 2007, we granted a total of 1,229,500 stock options. The weighted-average fair value of these options was \$7.56 per option and was determined using a trinomial option pricing model, based on the following weighted-average assumptions:

For stock options granted during the twelve months ended October 31, 2007

|                                 |           |
|---------------------------------|-----------|
| Expected dividend yield         | 4.2%      |
| Expected share price volatility | 15.6%     |
| Risk-free rate of return        | 4.0%      |
| Expected period until exercise  | 7.4 years |

### Pension and Other Employee Future Benefit Expenses

We recorded pension and other employee future benefit expenses in our Consolidated Statement of Income as follows:

| (Canadian \$ in millions)                                | Pension benefit plans      |                  | Other employee future benefit plans |                  |
|--|----------------------------|------------------|-------------------------------------|------------------|
|  | For the three months ended |                  | For the three months ended          |                  |
|  | October 31, 2007           | October 31, 2006 | October 31, 2007                    | October 31, 2006 |
| Benefits earned by employees                             | \$ 35                      | \$ 34            | \$ 6                                | \$ 4             |
| Interest cost on accrued benefit liability               | 53                         | 53               | 12                                  | 11               |
| Actuarial loss recognized in expense                     | 13                         | 20               | 6                                   | 2                |
| Amortization of plan amendment costs                     | 3                          | 2                | (4)                                 | (3)              |
| Expected return on plan assets                           | (68)                       | (64)             | (1)                                 | (1)              |
| Benefits expense   | 36                         | 45               | 19                                  | 13               |
| Canada and Quebec pension plan expense                   | 8                          | 8                | -                                   | -                |
| Defined contribution expense                             | 2                          | 2                | -                                   | -                |
| Total pension and other employee future benefit expenses | \$ 46                      | \$ 55            | \$ 19                               | \$ 13            |

| (Canadian \$ in millions)                                | Pension benefit plans       |                  | Other employee future benefit plans |                  |
|--|-----------------------------|------------------|-------------------------------------|------------------|
|  | For the twelve months ended |                  | For the twelve months ended         |                  |
|  | October 31, 2007            | October 31, 2006 | October 31, 2007                    | October 31, 2006 |
| Benefits earned by employees                             | \$ 149                      | \$ 137           | \$ 22                               | \$ 18            |
| Interest cost on accrued benefit liability               | 217                         | 208              | 49                                  | 46               |
| Actuarial loss recognized in expense                     | 59                          | 82               | 18                                  | 14               |
| Amortization of plan amendment costs                     | 11                          | 6                | (7)                                 | (7)              |
| Expected return on plan assets                           | (277)                       | (253)            | (5)                                 | (5)              |
| Benefits expense   | 159                         | 180              | 77                                  | 66               |
| Canada and Quebec pension plan expense                   | 52                          | 49               | -                                   | -                |
| Defined contribution expense                             | 13                          | 10               | -                                   | -                |
| Total pension and other employee future benefit expenses | \$ 224                      | \$ 239           | \$ 77                               | \$ 66            |

## Note 9 • Restructuring Charge

On January 31, 2007, we recorded a restructuring charge of \$135 million in our Consolidated Statement of Income. During the quarter we continued to implement the restructuring initiatives. The objectives of the restructuring are to enhance customer service by directing spending and resources on front-line sales and service improvements; creating more efficient processes and systems across the company and continuing to accelerate the pace of growth.

During the fourth quarter, we changed our estimate for restructuring, resulting in a \$16 million reduction in the original accrual. Severance-related charges were less than originally anticipated due to higher levels of attrition and redeployment within the Bank.

On October 31, 2007, we recorded an additional restructuring charge of \$40 million in the Consolidated Statement of Income.

The additional charge relates to the elimination of approximately 400 positions across all support functions and business groups and is all severance related.

| (Canadian \$ in millions)        | Severance-related charges | Premises-related charges | Other | Total  |
|----------------------------------|---------------------------|--------------------------|-------|--------|
| Opening balance                  | \$ 117                    | \$ 11                    | \$ 7  | \$ 135 |
| Paid in the quarter              | (7)                       | -                        | (7)   | (14)   |
| Balance as at January 31, 2007   | 110                       | 11                       | -     | 121    |
| Paid in the quarter              | (5)                       | (10)                     | -     | (15)   |
| Balance as at April 30, 2007     | 105                       | 1                        | -     | 106    |
| Paid in the quarter              | (17)                      | -                        | -     | (17)   |
| Balance as at July 31, 2007      | 88                        | 1                        | -     | 89     |
| Paid in the quarter              | (17)                      | -                        | -     | (17)   |
| Reversal in the quarter          | (15)                      | (1)                      | -     | (16)   |
| Additional charge in the quarter | 40                        | -                        | -     | 40     |
| Balance as at October 31, 2007   | \$ 96                     | \$ -                     | \$ -  | \$ 96  |

## Note 10 • Subordinated debt

On September 26, 2007, we issued \$800 million of innovative subordinated debentures, BMO Trust Subordinated Notes (BMO TSNs – Series A), through BMO Subordinated Notes Trust (“SN Trust”). SN Trust is a variable interest entity which we are not required to consolidate (see Note 5); therefore, the BMO TSNs – Series A issued by SN Trust are not reported on our Consolidated Balance Sheet. SN Trust used the proceeds of the issuance to purchase a senior deposit note from us which is reported as a business and government deposit liability on our Consolidated Balance Sheet. All the BMO TSNs – Series A will be exchanged automatically, without the consent of the holders, into our Series E Subordinated Notes upon the occurrence of specific events, such as a wind-up of Bank of Montreal, a regulatory requirement to increase capital, violations of regulatory capital requirements, or changes to tax legislation.

We have guaranteed the payments of principal, interest and redemption price, if any, and any other amounts on the BMO TSNs – Series A when they become due and payable. This guarantee is subordinate to our deposit liabilities and all other liabilities, except for other guarantees, obligations or liabilities that are designated as

## Note 11 • Share Capital

During the quarter ended October 31, 2007, we issued 10,000,000 5.25% Non-Cumulative Perpetual Class B Preferred Shares, Series 14, at a price of \$25.00 per share, representing an aggregate issue price of \$250 million.

On September 6, 2007, we commenced a normal course issuer bid, effective for one year. Under this bid, we may repurchase up to 25,000,000 common shares, approximately 5% of our outstanding common shares. We participated in a normal course issuer bid during the period from September 6, 2006 to September 5, 2007, under which we were able to repurchase up to 15,000,000 common shares, approximately 3% of our then outstanding common shares.

During the quarter ended October 31, 2007, we repurchased 1,406,300 common shares at an average cost of \$64.83 per share, totalling \$91 million. During the quarter ended October 31, 2006, we repurchased 975,000 common shares at an average cost of \$65.84 per

ranking either equally with or subordinate to the subordinated indebtedness.

The senior deposit note bears interest at an annual rate of 5.90% and will mature on September 26, 2022. We require approval from the Superintendent of Financial Institutions Canada before we can redeem any part of our subordinated debt.

During the quarter ended July 31, 2007, we redeemed all of our 7.92% Debentures, Series 22, due 2012, totalling \$150 million. The debentures were redeemed at a redemption price of 100 per cent of the principal amount plus unpaid accrued interest to the redemption date.

During the quarter ended July 31, 2007, we issued \$1.2 billion of subordinated debt under our Canadian Medium-Term Note Program. The issue, Series D Medium-Term Notes, Second Tranche, is due June 2017. Interest on this issue is payable semi-annually at a fixed rate of 5.20% until June 21, 2012, and at a floating rate equal to the rate on three month Bankers’ Acceptances plus 1.00%, paid quarterly, thereafter to maturity.

During the quarter ended April 30, 2007, our US\$300 million 7.80% Notes matured.

share, totalling \$64 million. During the twelve months ended October 31, 2007, we repurchased 7,621,600 common shares at an average cost of \$68.80 per share, totalling \$524 million. During the twelve months ended October 31, 2006, we repurchased 5,919,400 common shares at an average cost of \$63.58 per share, totalling \$376 million.

On August 27, 2007, we redeemed all our 8,000,000 Non-Cumulative Class B Preferred Shares, Series 4 that were classified as preferred share liabilities, at a price of \$25.00 per share, together with declared and unpaid dividends to the date of redemption. This represents an aggregate redemption price of approximately \$200 million.

During the quarter ended January 31, 2007, we issued 14,000,000 4.5% Non-Cumulative Perpetual Class B Preferred Shares, Series 13, at a price of \$25.00 per share, representing an aggregate issue price of \$350 million.

## Share Capital Outstanding (a)

(Canadian \$ in millions, except as noted)

|  | October 31, 2007 |          |                          |
|--|------------------|----------|--------------------------|
|  | Number of shares | Amount   | Convertible into...      |
| Preferred Shares – Classified as Liabilities |                  |          |                          |
| Class B – Series 6                           | 10,000,000       | \$ 250   | common shares (b)        |
|  |                  | 250      |                          |
| Preferred Shares – Classified as Equity      |                  |          |                          |
| Class B – Series 5                           | 8,000,000        | 200      | –                        |
| Class B – Series 10 (c)                      | 12,000,000       | 396      | common shares (b)        |
| Class B – Series 13                          | 14,000,000       | 350      | –                        |
| Class B – Series 14                          | 10,000,000       | 250      | –                        |
|  |                  | 1,196    |                          |
| Common Shares                                | 498,562,702      | 4,411    | –                        |
| Share Capital                                |                  | \$ 5,607 |                          |
| Stock options issued under stock option plan |                  | n/a      | 20,656,713 common shares |

(a) For additional information refer to Notes 20 and 21 to our consolidated financial statements for the year ended October 31, 2006 on pages 118 to 121 of our 2006 Annual Report.

(b) The number of shares issuable on conversion is not determinable until the date of conversion.

(c) Face value is US\$300 million.  
n/a – not applicable

## Note 12 • Contingent Liabilities

Following our disclosures of mark-to-market losses in our commodities trading businesses on April 27, 2007 and May 17, 2007 aggregating \$680 million (pre-tax) as of April 30, 2007, the Bank has received inquiries, requests for documents and subpoenas pertaining

to those trading losses from securities, commodities, banking and law enforcement authorities. The Bank is cooperating with all of these authorities.

## Note 13 • United States Generally Accepted Accounting Principles

Reporting under United States GAAP would have resulted in the following:

(Canadian \$ in millions, except earnings per share figures)

|                                 | For the three months ended |                     | For the twelve months ended |                     |
|---------------------------------|----------------------------|---------------------|-----------------------------|---------------------|
|                                 | October 31,<br>2007        | October 31,<br>2006 | October 31,<br>2007         | October 31,<br>2006 |
| Net Income – Canadian GAAP      | \$ 452                     | \$ 696              | \$ 2,131                    | \$ 2,663            |
| United States GAAP adjustments  | 12                         | (15)                | (16)                        | (57)                |
| Net Income – United States GAAP | \$ 464                     | \$ 681              | \$ 2,115                    | \$ 2,606            |
| Earnings Per Share              |                            |                     |                             |                     |
| Basic – Canadian GAAP           | \$ 0.89                    | \$ 1.37             | \$ 4.18                     | \$ 5.25             |
| Basic – United States GAAP      | 0.90                       | 1.35                | 4.14                        | 5.14                |
| Diluted – Canadian GAAP         | 0.87                       | 1.35                | 4.11                        | 5.15                |
| Diluted – United States GAAP    | 0.90                       | 1.32                | 4.08                        | 5.04                |

### Hybrid Financial Instruments

Effective November 1, 2006, we adopted the new United States accounting standard on hybrid financial instruments. The new rules allow us to elect to measure certain hybrid financial instruments at fair value in their entirety, with any changes in fair value recognized in earnings. Under the previous rules, only the embedded derivative in the hybrid financial instrument was recorded at fair value. We did not elect to measure any hybrid financial instruments at fair value. The new standard did not have any impact on our consolidated financial statements.

### Pensions and Other Employee Future Benefits

Effective November 1, 2006, United States GAAP requires us to recognize the excess of the fair value of our plan assets compared to the corresponding benefit obligation as an asset and the shortfall of

the fair value of our plan assets compared to the corresponding benefit obligation as a liability. This is done on a plan-by-plan basis. The offsetting adjustment is recorded in Accumulated Other Comprehensive Income. This new guidance replaces the United States GAAP requirement to recognize an additional minimum pension liability in cases where the obligation, calculated without taking salary increases into account, exceeds the fair value of plan assets at year end. There is no change in the calculation of the pension and other employee future benefits expense.

### Financial Instruments

Effective November 1, 2006, we adopted new Canadian accounting requirements for financial instruments, hedges and other comprehensive income, which are harmonized with the United States accounting standards (see Note 2).

## Note 14 • Operating and Geographic Segmentation

### Operating Groups

We conduct our business through operating groups, each of which has a distinct mandate. We determine operating groups based on our management structure and therefore our groups, and results attributed to them, may not be comparable with those of other financial services companies. We evaluate the performance of our groups using measures such as net income, revenue growth, return on equity, net economic profit and non-interest expense-to-revenue (productivity) ratio.

### Personal and Commercial Banking

Personal and Commercial Banking (“P&C”) is comprised of two operating segments: Personal and Commercial Banking Canada and Personal and Commercial Banking U.S.

#### Personal and Commercial Banking Canada

Personal and Commercial Banking Canada (“P&C Canada”) offers a full range of products and services to personal and business clients in Canada through branches and direct banking channels such as telephone banking, online banking and a network of automated banking machines.

#### Personal and Commercial Banking U.S.

Personal and Commercial Banking U.S. (“P&C U.S.”) offers a full range of products and services to personal and business clients in the United States, primarily in the Chicago area and Indiana, through branches and direct banking channels such as telephone banking, online banking and a network of automated banking machines.

### Private Client Group

Private Client Group (“PCG”) brings together all of our wealth management businesses. Operating under the BMO brand in Canada and Harris in the United States, PCG serves a full range of client segments, from mainstream to ultra-high net worth, as well as select institutional market segments. We offer our clients a broad range of wealth management products and services, including full-service and online brokerage in Canada, and private banking and investment products in Canada and the United States.

### BMO Capital Markets

BMO Capital Markets (“BMO CM”) combines all of our businesses serving corporate, institutional and government clients. In Canada and the United States, its clients span a broad range of industry sectors. BMO CM also serves clients in the United Kingdom, Europe, Asia and Australia. It offers clients complete financial solutions, including equity and debt underwriting, corporate lending and project financing, mergers and acquisitions, advisory services, merchant banking, securitization, treasury and market risk management, debt and equity research and institutional sales and trading.

### Corporate Services

Corporate Services includes Technology and Operations (“T&O”) and the Corporate units that provide expertise and governance support in areas such as strategic planning, law, finance, internal audit, risk management, corporate communications, economics, corporate marketing, human resources and learning. Operating results for Corporate Services include revenues and expenses associated with certain securitization activities, the hedging of foreign-source earnings and activities related to the management of certain balance sheet positions and our overall asset liability structure.

T&O manages, maintains and provides governance over our information technology, real estate, operations services and sourcing. The unit focuses on enterprise-wide priorities that improve quality and efficiency.

Operating results for T&O are included with Corporate Services for reporting purposes. However, costs of T&O services are transferred to P&C, PCG, and BMO CM and only minor amounts are retained in T&O’s results. As such, results for Corporate Services largely reflect operating results of Corporate units.

Corporate Services also includes residual revenues and expenses representing the differences between actual amounts earned or incurred and the amounts allocated to operating groups.

### Basis of Presentation

The results of these operating segments are based on our internal financial reporting systems. The accounting policies used in these segments are generally consistent with those followed in the preparation of our consolidated financial statements as disclosed in Notes 1 and 2. Notable accounting measurement differences are the taxable equivalent basis adjustment and the provision for credit losses, as described below.

#### *Taxable Equivalent Basis*

We analyze net interest income on a taxable equivalent basis (“teb”). This basis includes an adjustment which increases GAAP revenues and the GAAP provision for income taxes by an amount that would raise revenues on certain tax-exempt securities to a level that would incur tax at the statutory rate.

Analysis on a teb basis neutralizes the impact of investing in tax-exempt or tax-advantaged securities rather than fully taxable securities with higher yields. It reduces distortions in net interest income related to the choice of tax-advantaged and taxable investments.

#### *Provisions for Credit Losses*

Provisions for credit losses are generally allocated to each group based on expected losses for that group over an economic cycle. Differences between expected loss provisions and provisions required under GAAP are included in Corporate Services.

### Inter-Group Allocations

Various estimates and allocation methodologies are used in the preparation of the operating groups’ financial information. We allocate expenses directly related to earning revenue to the groups that earned the related revenue. Expenses not directly related to earning revenue, such as overhead expenses, are allocated to operating groups using allocation formulas applied on a consistent basis. Operating group net interest income reflects internal funding charges and credits on the groups’ assets, liabilities and capital, at market rates, taking into account relevant terms and currency considerations. The offset of the net impact of these charges and credits is reflected in Corporate Services.

### Geographic Information

We operate primarily in Canada and the United States but also have operations in the United Kingdom, Europe, the Caribbean and Asia, which are grouped in Other countries. We allocate our results by geographic region based on the location of the unit responsible for managing the related assets, liabilities, revenues and expenses, except for the consolidated provision for credit losses, which is allocated based upon the country of ultimate risk.

Our results and average assets, allocated by operating segment, are as follows:

(Canadian \$ in millions)

|  | P&C<br>Canada     | P&C<br>U.S.      | PCG             | BMO CM            | Corporate<br>Services (1) | Total<br>(teb basis) (2) | Teb<br>adjustments | Total<br>(GAAP basis) |
|--|-------------------|------------------|-----------------|-------------------|---------------------------|--------------------------|--------------------|-----------------------|
| For the three months ended <b>October 31, 2007</b>               |                   |                  |                 |                   |                           |                          |                    |                       |
| Net interest income  | \$ 770            | \$ 172           | \$ 155          | \$ 233            | \$ (90)                   | \$ 1,240                 | \$ (44)            | \$ 1,196              |
| Non-interest revenue   | 344               | 46               | 355             | 188               | 71                        | 1,004                    | -                  | 1,004                 |
| <b>Total Revenue</b>   | <b>1,114</b>      | <b>218</b>       | <b>510</b>      | <b>421</b>        | <b>(19)</b>               | <b>2,244</b>             | <b>(44)</b>        | <b>2,200</b>          |
| Provision for credit losses                                      | 81                | 8                | 1               | 19                | 42                        | 151                      | -                  | 151                   |
| Non-interest expense   | 696               | 161              | 352             | 397               | 49                        | 1,655                    | -                  | 1,655                 |
| Income before taxes and non-controlling interest in subsidiaries | 337               | 49               | 157             | 5                 | (110)                     | 438                      | (44)               | 394                   |
| Income taxes   | 53                | 17               | 50              | (43)              | (110)                     | (33)                     | (44)               | (77)                  |
| Non-controlling interest in subsidiaries                         | -                 | -                | -               | -                 | 19                        | 19                       | -                  | 19                    |
| <b>Net Income</b>  | <b>\$ 284</b>     | <b>\$ 32</b>     | <b>\$ 107</b>   | <b>\$ 48</b>      | <b>\$ (19)</b>            | <b>\$ 452</b>            | <b>\$ -</b>        | <b>\$ 452</b>         |
| <b>Average Assets</b>  | <b>\$ 121,706</b> | <b>\$ 22,159</b> | <b>\$ 7,480</b> | <b>\$ 220,232</b> | <b>\$ 4,308</b>           | <b>\$ 375,885</b>        | <b>\$ -</b>        | <b>\$ 375,885</b>     |
| <b>Goodwill (As At)</b>  | <b>\$ 106</b>     | <b>\$ 628</b>    | <b>\$ 313</b>   | <b>\$ 91</b>      | <b>\$ 2</b>               | <b>\$ 1,140</b>          | <b>\$ -</b>        | <b>\$ 1,140</b>       |
| For the three months ended October 31, 2006                      |                   |                  |                 |                   |                           |                          |                    |                       |
| Net interest income  | \$ 755            | \$ 184           | \$ 145          | \$ 191            | \$ (27)                   | \$ 1,248                 | \$ (33)            | \$ 1,215              |
| Non-interest revenue   | 403               | 41               | 320             | 442               | 40                        | 1,246                    | -                  | 1,246                 |
| <b>Total Revenue</b>   | <b>1,158</b>      | <b>225</b>       | <b>465</b>      | <b>633</b>        | <b>13</b>                 | <b>2,494</b>             | <b>(33)</b>        | <b>2,461</b>          |
| Provision for credit losses                                      | 79                | 7                | 1               | 19                | (90)                      | 16                       | -                  | 16                    |
| Non-interest expense   | 675               | 178              | 335             | 391               | 34                        | 1,613                    | -                  | 1,613                 |
| Income before taxes and non-controlling interest in subsidiaries | 404               | 40               | 129             | 223               | 69                        | 865                      | (33)               | 832                   |
| Income taxes   | 132               | 16               | 45              | 35                | (78)                      | 150                      | (33)               | 117                   |
| Non-controlling interest in subsidiaries                         | -                 | -                | -               | -                 | 19                        | 19                       | -                  | 19                    |
| <b>Net Income</b>  | <b>\$ 272</b>     | <b>\$ 24</b>     | <b>\$ 84</b>    | <b>\$ 188</b>     | <b>\$ 128</b>             | <b>\$ 696</b>            | <b>\$ -</b>        | <b>\$ 696</b>         |
| <b>Average Assets</b>  | <b>\$ 116,318</b> | <b>\$ 22,123</b> | <b>\$ 6,708</b> | <b>\$ 170,999</b> | <b>\$ 3,895</b>           | <b>\$ 320,043</b>        | <b>\$ -</b>        | <b>\$ 320,043</b>     |
| <b>Goodwill (As At)</b>  | <b>\$ 93</b>      | <b>\$ 582</b>    | <b>\$ 323</b>   | <b>\$ 98</b>      | <b>\$ 2</b>               | <b>\$ 1,098</b>          | <b>\$ -</b>        | <b>\$ 1,098</b>       |
| For the twelve months ended <b>October 31, 2007</b>              |                   |                  |                 |                   |                           |                          |                    |                       |
| Net interest income  | \$ 3,065          | \$ 730           | \$ 613          | \$ 974            | \$ (359)                  | \$ 5,023                 | \$ (180)           | \$ 4,843              |
| Non-interest revenue   | 1,678             | 178              | 1,441           | 995               | 214                       | 4,506                    | -                  | 4,506                 |
| <b>Total Revenue</b>   | <b>4,743</b>      | <b>908</b>       | <b>2,054</b>    | <b>1,969</b>      | <b>(145)</b>              | <b>9,529</b>             | <b>(180)</b>       | <b>9,349</b>          |
| Provision for credit losses                                      | 323               | 35               | 3               | 77                | (85)                      | 353                      | -                  | 353                   |
| Non-interest expense   | 2,670             | 696              | 1,427           | 1,565             | 243                       | 6,601                    | -                  | 6,601                 |
| Income before taxes and non-controlling interest in subsidiaries | 1,750             | 177              | 624             | 327               | (303)                     | 2,575                    | (180)              | 2,395                 |
| Income taxes   | 500               | 63               | 216             | (98)              | (312)                     | 369                      | (180)              | 189                   |
| Non-controlling interest in subsidiaries                         | -                 | -                | -               | -                 | 75                        | 75                       | -                  | 75                    |
| <b>Net Income</b>  | <b>\$ 1,250</b>   | <b>\$ 114</b>    | <b>\$ 408</b>   | <b>\$ 425</b>     | <b>\$ (66)</b>            | <b>\$ 2,131</b>          | <b>\$ -</b>        | <b>\$ 2,131</b>       |
| <b>Average Assets</b>  | <b>\$ 119,164</b> | <b>\$ 23,477</b> | <b>\$ 7,091</b> | <b>\$ 207,084</b> | <b>\$ 3,759</b>           | <b>\$ 360,575</b>        | <b>\$ -</b>        | <b>\$ 360,575</b>     |
| <b>Goodwill (As At)</b>  | <b>\$ 106</b>     | <b>\$ 628</b>    | <b>\$ 313</b>   | <b>\$ 91</b>      | <b>\$ 2</b>               | <b>\$ 1,140</b>          | <b>\$ -</b>        | <b>\$ 1,140</b>       |
| For the twelve months ended October 31, 2006                     |                   |                  |                 |                   |                           |                          |                    |                       |
| Net interest income  | \$ 2,941          | \$ 740           | \$ 569          | \$ 773            | \$ (152)                  | \$ 4,871                 | \$ (127)           | \$ 4,744              |
| Non-interest revenue   | 1,639             | 166              | 1,324           | 2,007             | 105                       | 5,241                    | -                  | 5,241                 |
| <b>Total Revenue</b>   | <b>4,580</b>      | <b>906</b>       | <b>1,893</b>    | <b>2,780</b>      | <b>(47)</b>               | <b>10,112</b>            | <b>(127)</b>       | <b>9,985</b>          |
| Provision for credit losses                                      | 314               | 30               | 3               | 79                | (250)                     | 176                      | -                  | 176                   |
| Non-interest expense   | 2,597             | 681              | 1,342           | 1,602             | 131                       | 6,353                    | -                  | 6,353                 |
| Income before taxes and non-controlling interest in subsidiaries | 1,669             | 195              | 548             | 1,099             | 72                        | 3,583                    | (127)              | 3,456                 |
| Income taxes   | 527               | 80               | 193             | 239               | (195)                     | 844                      | (127)              | 717                   |
| Non-controlling interest in subsidiaries                         | -                 | -                | -               | -                 | 76                        | 76                       | -                  | 76                    |
| <b>Net Income</b>  | <b>\$ 1,142</b>   | <b>\$ 115</b>    | <b>\$ 355</b>   | <b>\$ 860</b>     | <b>\$ 191</b>             | <b>\$ 2,663</b>          | <b>\$ -</b>        | <b>\$ 2,663</b>       |
| <b>Average Assets</b>  | <b>\$ 114,364</b> | <b>\$ 21,890</b> | <b>\$ 6,545</b> | <b>\$ 161,811</b> | <b>\$ 4,521</b>           | <b>\$ 309,131</b>        | <b>\$ -</b>        | <b>\$ 309,131</b>     |
| <b>Goodwill (As At)</b>  | <b>\$ 93</b>      | <b>\$ 582</b>    | <b>\$ 323</b>   | <b>\$ 98</b>      | <b>\$ 2</b>               | <b>\$ 1,098</b>          | <b>\$ -</b>        | <b>\$ 1,098</b>       |

(1) Corporate Services includes Technology and Operations.

(2) Taxable equivalent basis – see Basis of Presentation section.

Prior periods have been restated to give effect to the current period's organization structure and presentation changes.

Our results and average assets, allocated by geographic region, are as follows:

(Canadian \$ in millions), Taxable equivalent basis (1)

|  | Canada            | United States     | Other countries  | Total             |
|--|-------------------|-------------------|------------------|-------------------|
| <b>For the three months ended October 31, 2007</b>               |                   |                   |                  |                   |
| Net interest income  | \$ 935            | \$ 235            | \$ 70            | \$ 1,240          |
| Non-interest revenue   | 750               | 370               | (116)            | 1,004             |
| <b>Total Revenue</b>   | <b>1,685</b>      | <b>605</b>        | <b>(46)</b>      | <b>2,244</b>      |
| Provision for credit losses                                      | 87                | 63                | 1                | 151               |
| Non-interest expense   | 1,204             | 412               | 39               | 1,655             |
| Income before taxes and non-controlling interest in subsidiaries | 394               | 130               | (86)             | 438               |
| Income taxes   | 11                | 35                | (79)             | (33)              |
| Non-controlling interest in subsidiaries                         | 15                | 4                 | -                | 19                |
| <b>Net Income</b>  | <b>\$ 368</b>     | <b>\$ 91</b>      | <b>\$ (7)</b>    | <b>\$ 452</b>     |
| <b>Average Assets</b>  | <b>\$ 233,006</b> | <b>\$ 109,894</b> | <b>\$ 32,985</b> | <b>\$ 375,885</b> |
| <b>Goodwill (As At)</b>  | <b>\$ 423</b>     | <b>\$ 717</b>     | <b>\$ -</b>      | <b>\$ 1,140</b>   |
| <b>For the three months ended October 31, 2006</b>               |                   |                   |                  |                   |
| Net interest income  | \$ 962            | \$ 247            | \$ 39            | \$ 1,248          |
| Non-interest revenue   | 904               | 297               | 45               | 1,246             |
| <b>Total Revenue</b>   | <b>1,866</b>      | <b>544</b>        | <b>84</b>        | <b>2,494</b>      |
| Provision for credit losses                                      | 20                | (3)               | (1)              | 16                |
| Non-interest expense   | 1,170             | 406               | 37               | 1,613             |
| Income before taxes and non-controlling interest in subsidiaries | 676               | 141               | 48               | 865               |
| Income taxes   | 107               | 36                | 7                | 150               |
| Non-controlling interest in subsidiaries                         | 14                | 5                 | -                | 19                |
| <b>Net Income</b>  | <b>\$ 555</b>     | <b>\$ 100</b>     | <b>\$ 41</b>     | <b>\$ 696</b>     |
| <b>Average Assets</b>  | <b>\$ 193,685</b> | <b>\$ 97,805</b>  | <b>\$ 28,553</b> | <b>\$ 320,043</b> |
| <b>Goodwill (As At)</b>  | <b>\$ 410</b>     | <b>\$ 688</b>     | <b>\$ -</b>      | <b>\$ 1,098</b>   |
| <b>For the twelve months ended October 31, 2007</b>              |                   |                   |                  |                   |
| Net interest income  | \$ 3,745          | \$ 973            | \$ 305           | \$ 5,023          |
| Non-interest revenue   | 3,836             | 582               | 88               | 4,506             |
| <b>Total Revenue</b>   | <b>7,581</b>      | <b>1,555</b>      | <b>393</b>       | <b>9,529</b>      |
| Provision for credit losses                                      | 257               | 99                | (3)              | 353               |
| Non-interest expense   | 4,785             | 1,653             | 163              | 6,601             |
| Income before taxes and non-controlling interest in subsidiaries | 2,539             | (197)             | 233              | 2,575             |
| Income taxes   | 546               | (150)             | (27)             | 369               |
| Non-controlling interest in subsidiaries                         | 55                | 20                | -                | 75                |
| <b>Net Income</b>  | <b>\$ 1,938</b>   | <b>\$ (67)</b>    | <b>\$ 260</b>    | <b>\$ 2,131</b>   |
| <b>Average Assets</b>  | <b>\$ 216,572</b> | <b>\$ 111,150</b> | <b>\$ 32,853</b> | <b>\$ 360,575</b> |
| <b>Goodwill (As At)</b>  | <b>\$ 423</b>     | <b>\$ 717</b>     | <b>\$ -</b>      | <b>\$ 1,140</b>   |
| <b>For the twelve months ended October 31, 2006</b>              |                   |                   |                  |                   |
| Net interest income  | \$ 3,709          | \$ 1,016          | \$ 146           | \$ 4,871          |
| Non-interest revenue   | 3,686             | 1,375             | 180              | 5,241             |
| <b>Total Revenue</b>   | <b>7,395</b>      | <b>2,391</b>      | <b>326</b>       | <b>10,112</b>     |
| Provision for credit losses                                      | 181               | (3)               | (2)              | 176               |
| Non-interest expense   | 4,520             | 1,695             | 138              | 6,353             |
| Income before taxes and non-controlling interest in subsidiaries | 2,694             | 699               | 190              | 3,583             |
| Income taxes   | 650               | 207               | (13)             | 844               |
| Non-controlling interest in subsidiaries                         | 55                | 21                | -                | 76                |
| <b>Net Income</b>  | <b>\$ 1,989</b>   | <b>\$ 471</b>     | <b>\$ 203</b>    | <b>\$ 2,663</b>   |
| <b>Average Assets</b>  | <b>\$ 191,929</b> | <b>\$ 90,317</b>  | <b>\$ 26,885</b> | <b>\$ 309,131</b> |
| <b>Goodwill (As At)</b>  | <b>\$ 410</b>     | <b>\$ 688</b>     | <b>\$ -</b>      | <b>\$ 1,098</b>   |

(1) Taxable equivalent basis – see Basis of Presentation section.

Prior periods have been restated to give effect to the current period's organization structure and presentation changes.